

TowerJazz (TSEM) Investor and Analyst Day

November 16, 2016 | New York

Safe Harbor

This presentation contains forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These statements are based on management's current expectations and beliefs and are subject to a number of risks, uncertainties and assumptions that could cause actual results to differ materially from those described in the forward-looking statements. All statements other than statements of historical fact are statements that could be deemed forward-looking statements. For example, statements regarding expected (i) customer demand, (ii) utilization and cross utilization of our Fabs, (iii) growth in our end markets, (iv) market and technology trends, and (v) growth in revenues, cash flow, margins and net profits are all forward-looking statements. Actual results may differ materially from those projected or implied by such forward-looking statements due to various risks and uncertainties applicable to TowerJazz's business as described in the reports filed by Tower Semiconductor Ltd. ("Tower") with the Securities and Exchange Commission (the "SEC") and the Israel Securities Authority ("ISA"), including the risks identified under the heading "Risk Factors" in Tower's most recent filings on Forms 20-F and 6-K. No assurances can be given that any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do, what impact they will have on the results of operations or financial condition of TowerJazz.

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Welcome and Introduction

Mrs. Noit Levy-Karoubi, VP Investor Relations

Outline

Welcome and Introduction Chairman Opening Remarks 2 **CEO** Keynote 3 Technology Offering Overview 4 and Growth Drivers Lunch Break 5

	Operational Excellence and Sustainability of the Analog Market	6
1	Financial Performance: Achievements, Strategy and Roadmap	7
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*		
	Customer Base Strength and Diversity	9
2		
	Closing	10



Our Leadership Team



Amir ElsteinChairman of the Board



Russell Ellwanger Chief Executive Officer



Our Leadership Team | Management Team



Dr. Itzhak EdreiPresident



Oren Shirazi CFO



Rafi Mor



Yossi Netzer SVP Corporate Planning



Dalit DahanSVP HR and IT



Nati Somekh CLO



Ilan Rabinovich SVP Quality and Reliability



Guy Eristoff
TPSCo CEO



Our Leadership Team | TowerJazz Business, Sales and Operational Executives



Dr. Marco Racanelli SVP and GM of RF/High Performance Analog and US A&D Business Groups, NPB Site Manager



Dr. Avi StrumSVP and GM of CMOS
Image Sensor
Business Unit



Zmira Shternfeld-Lavie SVP of Process Engineering R&D and GM of TOPS Business Unit



Shimon Greenberg
VP and GM of MixedSignal and Power
Management
Business Units



Ori Galzur
VP of VLSI Design
Center and Design
Enablement



Gary Saunders SVP of Worldwide Sales



Lilach Zinger VP, Fab 1 (MH) Operations Manager



Roni Schwartzman VP, Fab 2 (MH) Operations Manager



Dale BoganVP, Fab 3 (NPB)
Operations Manager



Dr. Gurvinder JollyVP, Fab 3 (NPB) Process
Engineering, US Integration
and Tower Jazz Fellow



Chris Michael
Fab 9 (SA)
Managing Director,
Operations Manager





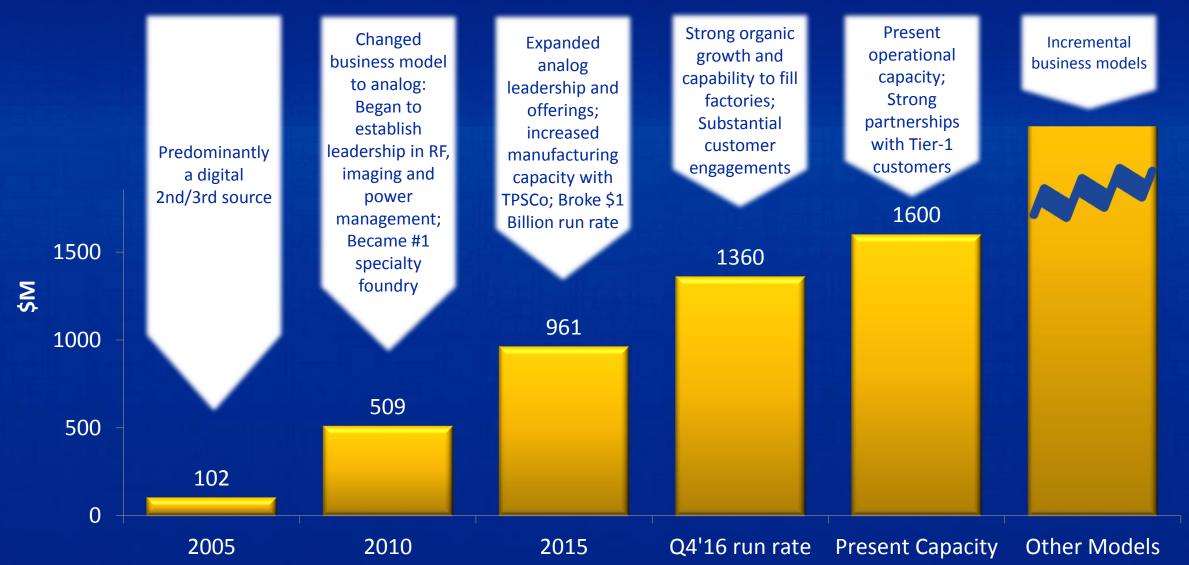
Opening Remarks

Mr. Amir Elstein, Chairman of the Board

Where We Were
Where We Are Today
Where We Are Going



Major Milestones



Where We Are Going

Continuing Company's proven successful business model driving analog leadership with <u>low cost capacity expansion</u> resulting in growing revenue (35% CAGR since 2013) with proportional growth in margins, profit and free cash flow, focusing on shareholder value.





CEO Keynote

Mr. Russell Ellwanger, Chief Executive Officer

TowerJazz: The Global Specialty Foundry Leader | A SNAPSHOT

Proven Analog Business Model

Fastest Growing Foundry
in the world with
Proportional Growth in
All Financial Metrics





Market Leadership

Well Positioned in the
Fastest Growing Markets
with Long Term Customer
Relationships and
Roadmap Alignment

Technology Leadership

Wide Range of
Advanced and
Differentiated
Specialty Analog
Offerings





Operational Excellence

High Worldwide Manufacturing Capabilities and Flexibility



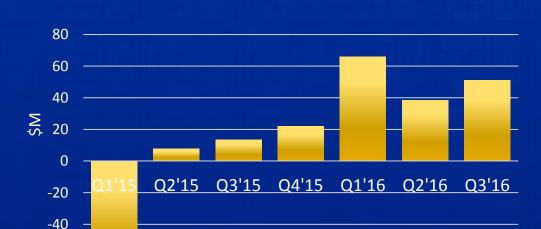
The Right Business and Financial Models



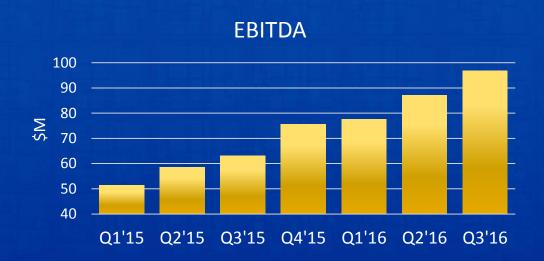


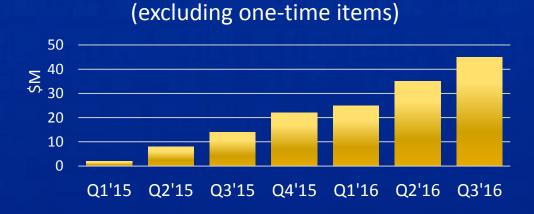
Key Financial Metrics





Net Profit





Net Profit



-60

Foundry Landscape

(\$M)	2005		2010		20	Accumulated Growth	
А	TSMC	8,217	TSMC	13,307	TSMC	26,439	222%
В	UMC	3,259	UMC	3,965	GlobalFoundries	4,990	341%
С	SMIC	1,171	GlobalFoundries	3,510	UMC	4,464	37%
D	PowerChip	1,587	PowerChip	2,424	SMIC	2,222	90%
E	Chartered	1,132	SMIC	1,555	PowerChip	1,268	-20%
1	Vanguard	353	TowerJazz	509	TowerJazz	961	842%
2	Dongbu	347	Vanguard	505	Vanguard	736	108%
3	HHNEC	313	Dongbu	495	Hua Hong Semi	650	108%
4	SSMC	280	SSMC	330	Dongbu HiTek	585	69%
5	He Jian	250	X-Fab	320	SSMC	460	64%
11	Tower	102					

Digital Deep Sub Micron

Specialty Analog

The fastest growing foundry in the world



Top Pure-Play Foundry Companies

			2014		2014	2015		2015	2016F		2016
2016F	2015		Sales	14/13 %	Share of	Sales	15/14 %	Share of	Sales	16/15 %	Share of
Rank	Rank	Company (Headquarters)	(\$M)	Change	Total	(\$M)	Change	Total	(\$M)	Change	Total
1	1	TSMC (Taiwan)	24,975	25%	59%	26,439	6%	59%	28,570	8%	58%
2	2	GlobalFoundries (U.S.)1	4,355	6%	10%	5,019	15%	11%	5,645	12%	11%
3	3	UMC Group (Taiwan)	4,331	9%	10%	4,464	3%	10%	4,490	1%	9%
4	4	SMIC (China)2	1,970	0%	5%	2,236	14%	5%	2,850	27%	6%
5	6	TowerJazz (Israel)	828	64%	2%	961	16%	2%	1,245	30%	3%
6	5	Powerchip (Taiwan)	1,291	9%	3%	1,268	-2 %	3%	1,240	-2 %	3%
7	7	Vanguard (Taiwan)	790	11%	2%	736	-7%	2%	780	6%	2%
8	8	Hua Hong Semi (China)	665	14%	2%	650	-2%	1%	700	8%	1%
9	9	Dongbu HiTek (S. Korea)3	541	20%	1%	593	10%	1%	640	8%	1%
10	10	SSMC (Singapore)	480	-3%	1%	474	-1%	1%	470	-1%	1%

Source: IC Insights, company reports

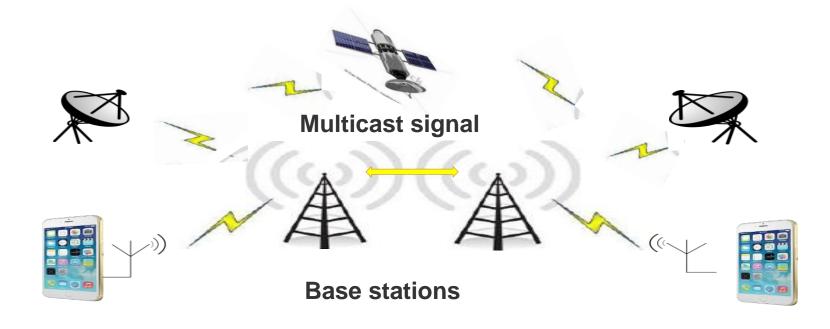
"TowerJazz is expected to grow from \$505 million in sales in 2013 to \$1,245 million in 2016 (a 35% CAGR)" (IC Insights, August update to 2016 McClean report)



The Right Markets and Technology Offering



Our world is analog... TowerJazz connects it to the digital!



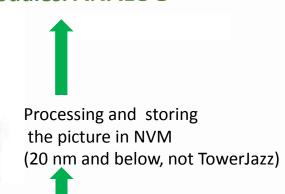
SiGe optical transceivers and mmWave backhaul

Transferring a picture between two mobile phones
An example of the critical roles of analog chips



Our world is analog... TowerJazz connects it to the digital!

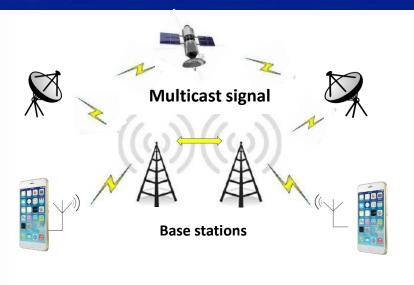
SiGe HBT power amplifiers;
RF Antenna switches;
Integrated on a chip FE modules: ANALOG





lGB

Picture acquisition: ANALOG to digital using CMOS image sensors



SiGe optical transceivers and mmWave backhaul

Transferring a picture
between two mobile phones
An example of the critical
roles of analog chips

Ultra low noise SiGe RF amplifiers; SOI Antenna switches; RF CMOS: ANALOG



PM and signal conditioning for display: ANALOG



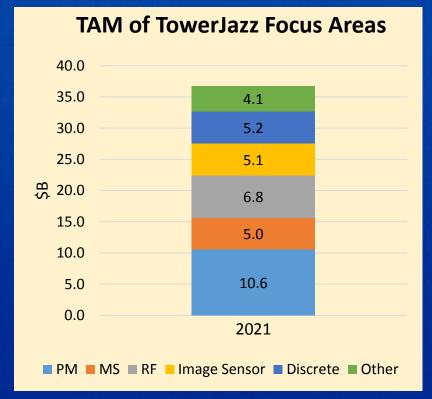


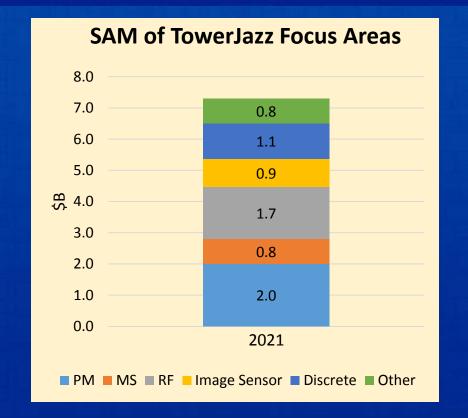
Analog vs. Digital : Main Differences

	Digital Moore's Law Foundries	Specialty Analog Foundries		
Capacity CapEx	High	Low		
Technology CapEx	High	Low		
Product Lifetime	Short	Long		
Customer Engagement	Typically multi-source	Sole or limited source		
Technology Differentiation	At leading edge only	Across process technologies		
Segment Sizes	Large	High value specialty through mid-size		
Process Technologies	CMOS	CIS, SiGe, BCD, BiCMOS, MEMS		
Technology Nodes	65nm-16nm 10nm prototyping	350nm-65nm — SPECIALTY		
	High speed data crunching and heavy storage	Real world interfacing to digital world		



Our TAM and SAM: Focus on Analog Power, CIS Imaging and RF End Market Application Viability





Source: 1. World Semiconductor Trade Statistics Organization 2. Internal and IDM data

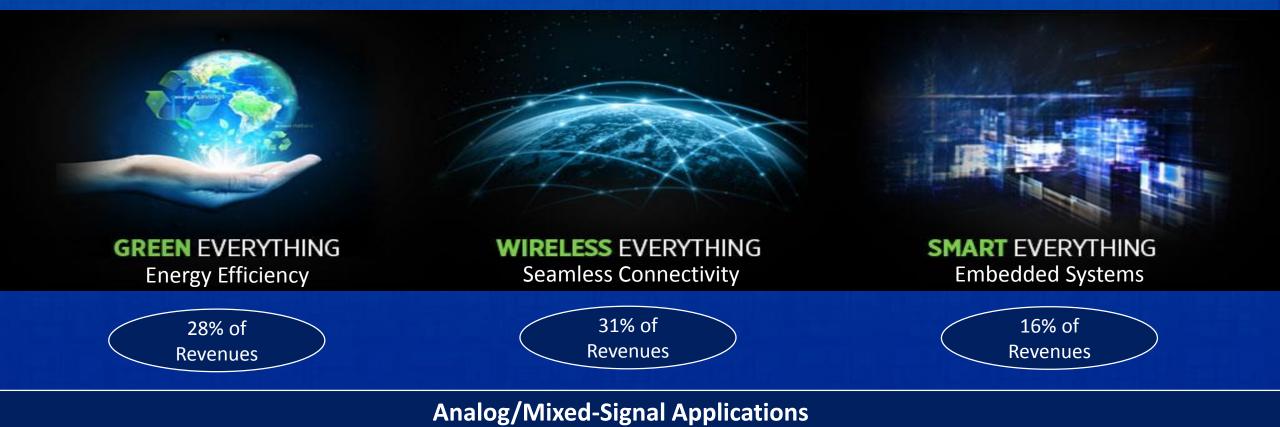
Our present served applications represent ~\$7.5 billion of wafer based revenues opportunity and a total analog opportunity of ~\$40 billion in 2021

A large and exciting growth opportunity for TowerJazz



Market MEGATRENDS driven by Internet of Things

Key megatrends driving rapid growth in Analog/Mixed-Signal applications



Power Management High-Performance Analog

Radio Frequency

Sensors (Imaging, MEMS)



End-to-End View of Our RF Applications Markets

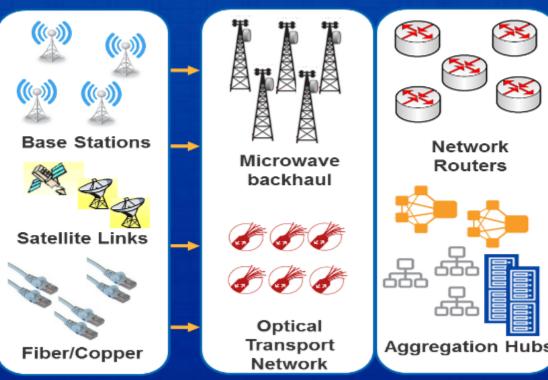
Mobile

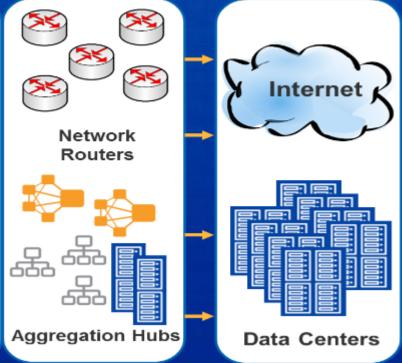
Smartphones





bile Infrastructure





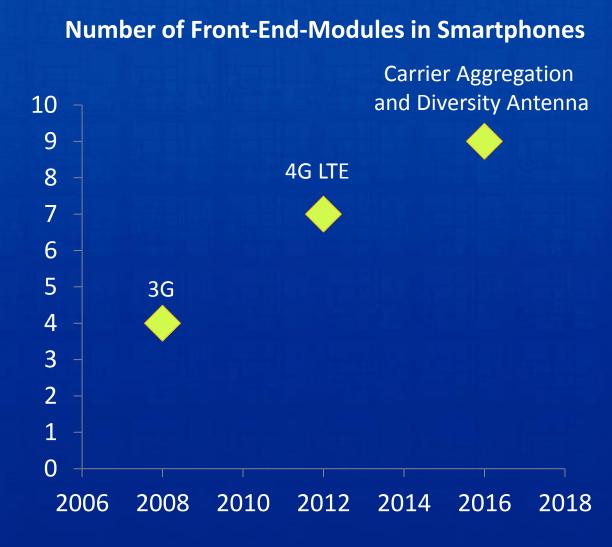
Connections at <100 Mbps Built in **RF SOI**, **SiGe** Connections Up to 100 Gbps Built in **High Speed SiGe**



Mobile: Wireless Data Consumption Driving Analog Content in Smartphones

- Need for faster data rate leads to more front-end-module content per phone
- TowerJazz is a leader in wireless analog front-end-module foundry technology
 - RF SOI for switches, tuners, LNA
 - SiGe for PA, LNA
- Internet-of-things (IoT) and 5G (next gen wireless networks) provide additional large future opportunities

Continued content growth within a growth market



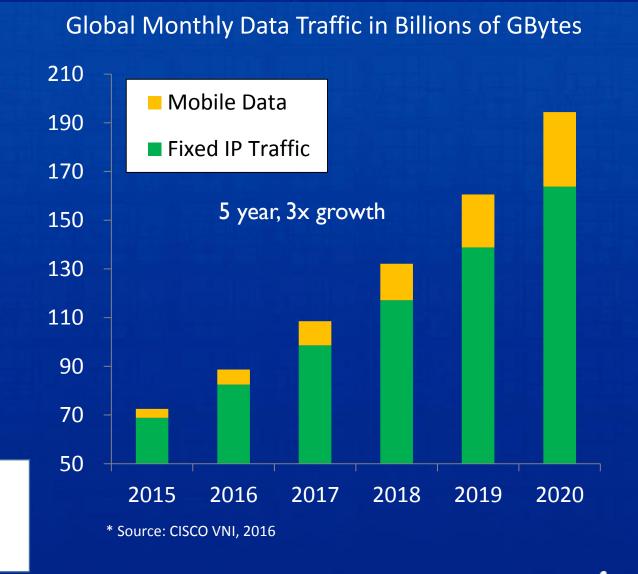
Source: count of FEMs identified by iFixit Teardown of iPhone



Infrastructure: Exploding Data Traffic Driving Analog Content in Infrastructure

- Data Traffic Growth* ('15 to '20)
 - Mobile 53% CAGR
 - Overall 22% CAGR
- Driving need for
 - 1. Higher data rates
 - High margin, faster network components
 - 2. More connections
 - Increasing total volume of our served Analog ICs

High volume and margin growth in a market where we enjoy > 60% share





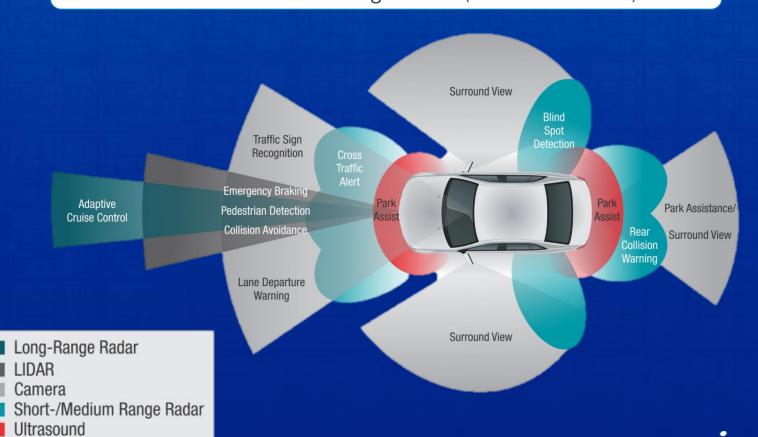
Fast growing markets – Automotive (RF and CIS)

Advanced Driver Assistance Systems (ADAS) and Autonomous Driving systems

- 360° coverage
- 6-8 cameras per car
- VGA moving to HD
- High Dynamic Range (HDR)
- Near IR vision
- LIDAR



"The global autonomous car market is expected to witness a CAGR of over 10% through 2035" (Markets and Markets)



CIS fast growing markets – Machine Vision

High speed cameras

CCD replaced by CMOS

Global shutter sensors

High resolution sensors



2D barcode scanner



3D sensors

LCD screens QA





Growing at a very fast pace with a CAGR of ~27% between 2016 and ²⁹2022 (MarketsandMarkets)



Power Management Growing Markets

Power Management ICs are needed in every electronic system to efficiently deliver the required voltages and currents while reducing the drain on the power grid and maximizing battery life



Leading the Foundry Arena with High-Performance Power Management Platforms



TowerJazz Value Proposition for the PM market

10 years of experience in designing and manufacturing

For multiple leading IDMs and Fabless



Leading edge 0.18um 8" platform & Discrete process

Available in 2 Fabs



Best in class RDSON LDMOS

Aggressive development roadmap



Embedded digital and memory

Modular and Flexible for any IC needs



Advanced Specialty Analog Technology Platforms with Broad Technology Portfolio



RF & HPA



Power



CIS



MS CMOS



Aerospace & Defense



TOPS



End Market Diversification – Top Customers

	Power	Radio Frequency / High Performance Analog		CMOS Image Sensors	Others (A&D, Mixed-Signal, Sensors, Embedded Memory, ESD etc.)
	28%	22% mobile	9% Infrastructure	16%	25%
Customer 1	✓	\checkmark	\checkmark	\checkmark	✓
Customer 2		✓	✓		
Customer 3	✓		✓		✓
Customer 4	✓				
Customer 5		✓	✓		✓
Customer 6		✓	✓		
Customer 7	✓			✓	✓
Customer 8	✓		✓		✓
Customer 9					✓
Customer 10	✓				
Customer 11-15	✓		√	✓	√

Revenue Build





Global Footprint





Strategy Behind M&As

I. Increase Served Market

- Acquire new technologies w/ established customer base
- Acquire new technologies which serves existing base

2. Increase Operational Capacity

Acquiring capacity at substantial lower cost than organic growth

3. Create Geographic Alignment

- Improved customer alignment through local manufacturing (e.g. JDP execution)
- Operational optimization and reduced customer risk through flow cross qualification



TowerJazz M&A Model for Advanced Analog Capacity at Minimal Cost and Minimal Risk

- Acquire existing factories from system or device maker companies with
 - Long term loading agreements to cover first multiple years running costs
 - Available capacity for incremental business from day one
 - Employee base and expertise within our defined strategic core analog capabilities

TowerJazz Announces Completion and Kick-off of its Joint Venture with Panasonic Corporation

Joint Venture to include three Semiconductor Factories in Japan, Manufacturing of Panasonic and Additional Products

April 1, 2014

TowerJazz Completes Acquisition of Maxim's Fabrication Facility in San Antonio, Texas

Acquisition to expand TowerJazz's worldwide manufacturing capacity and capabilities;
Supporting Company's excess customer demand

February 2, 2016



Industry Consolidations

- To date, the major consolidations have opened up greater opportunities for us because we were a trusted supplier of either the acquiring or the acquired company or both
- Examples of consolidations with TowerJazz press released relationships (there are additional):





















"Leadership and learning are indispensable to each other"

- John F. Kennedy





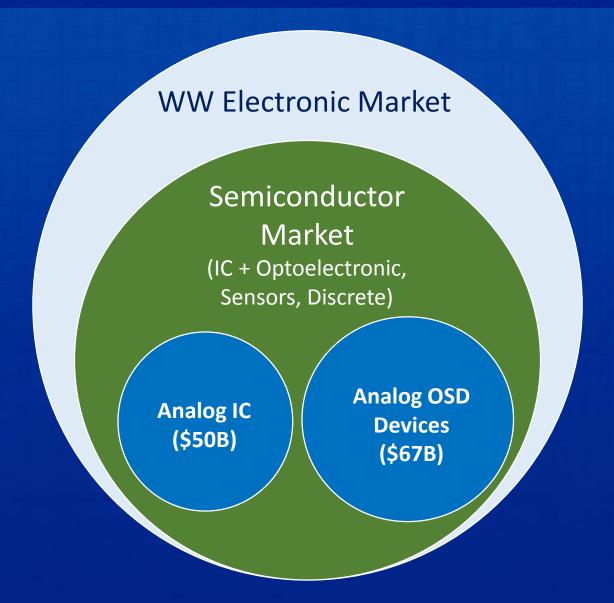
Technology Offering Overview and Growth Drivers

Dr. Itzhak Edrei, President

The BIG Picture and Where We Are

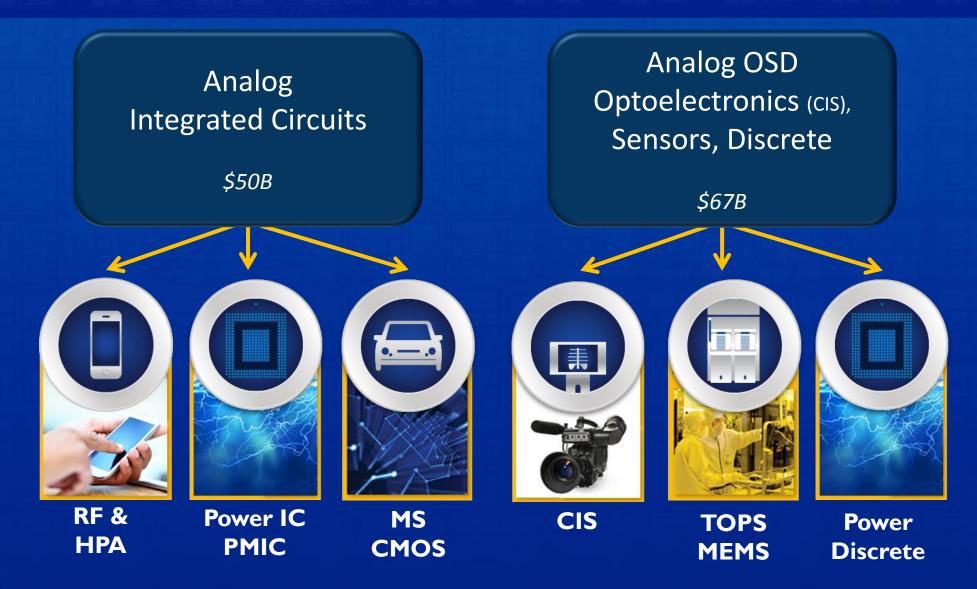


The Big Picture & where we are playing



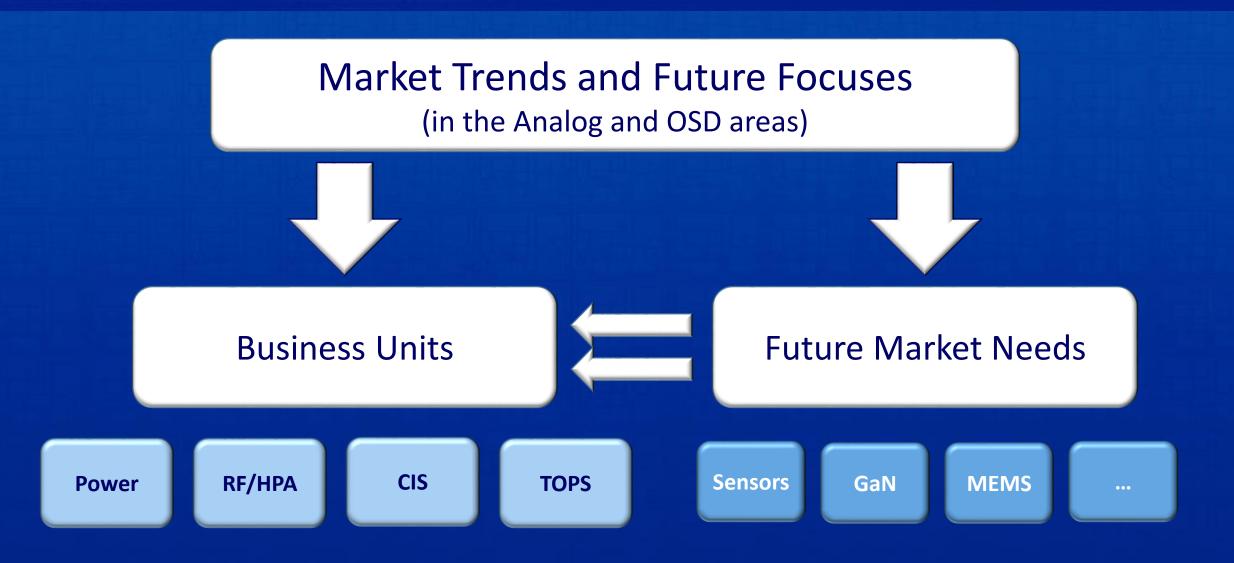


IC and O-S-D Markets





Alignment with and Fueling the Market





Business Units & Sales Working Methodologies

Business Units

(Worldwide)

Define technological roadmap

(preferred with Tier 1 Customers) → R&D

Define needed IPs → Design Enablement

Define target customers → Sales

Predict future needed capacity → Planning → drives M&A roadmap

Sales

(Regionally)

Support regionally customers →

CS and Sales

Identify customers to BU from regional perspective

Execute on winning targeted customers as defined by BU

Our Sales path is technically driven with BU ownership Sales major role is ensuring customer needs are met





RF & HPA



Power



CIS



TOPS





Technology Offering Overview and Growth Drivers — RF/ HPA

Dr. Marco Racanelli, Senior Vice President and General Manager of RF/High Performance Analog Business Unit

RF HPA BU



Mobile RF SOI and SiGe

High Growth driven by Smartphones and IoT



Infrastructure HP SiGe

High Growth driven by video, data internet traffic



Other SiGe

Emerging Applications driven by radar and other high-frequency applications, and Traditional Analog Markets in HDD and analog components



RF HPA BU



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Other SiGe

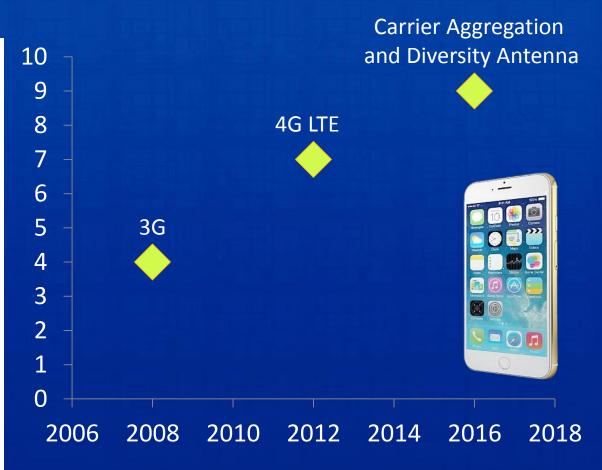
Emerging Applications driven by radar and other high-frequency applications, and Traditional Analog Markets in HDD and analog components



Mobile: Wireless Data Consumption Driving Analog Content in Smartphones

iPhone7 FEM content from ifixit: • Skyworks 78100-20 • Skyworks 77363-1 • Skyworks 13702-20 Diversity Receive • Skyworks 13703-21 Diversity Receive Avago AFEM-8065 PAM Avago AFEM-8055 PAM Avago LF1622 200157 TDK EPCOS D5315 Murata 339S00199 WiFi/BT

Number of Front-End-Modules in Smartphones



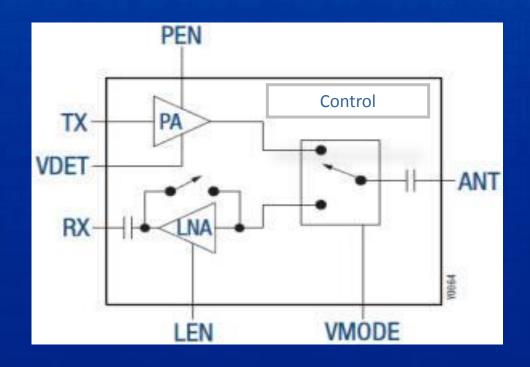
Source: count of FEMs identified by iFixit Teardown of iPhone



Wireless FEM content in iPhone 7

Each Front-End Module Contains RF ICs (Switch, LNA, PA, Control)



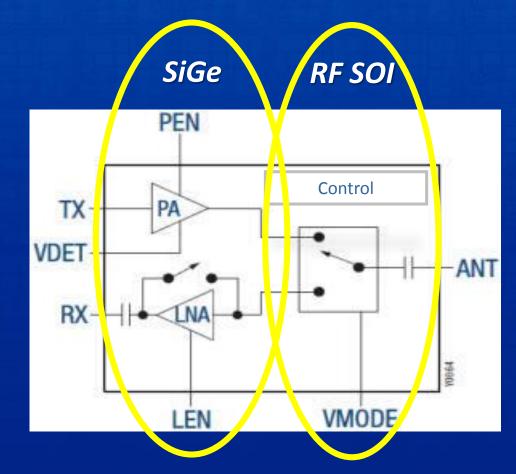




Wireless FEM content in iPhone 7

TowerJazz has a Leading Position in RF IC Technology (RF SOI, SiGe, RF CMOS)







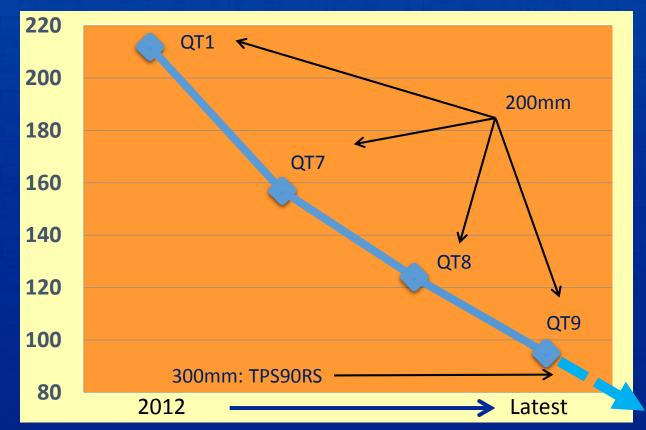
TowerJazz RF SOI Technology Leadership Examples

TowerJazz and TPSCo Announce Breakthrough RF Technology for Next-Generation 4G LTE Enabled Smartphones and IoT Applications

Begin sampling best-in-class sub-90fs Ron-Coff RF switch technology from TPSCo's 300mm factory



Lower Ron-Coff in RF Switch can improve Smartphone battery life and data rate





TowerJazz SiGe Power Amplifier Leadership Example

TowerJazz Begins Mass Production of a new Integrated SiGe-Based "Front-End Module on a Chip"

RF Platform Tailored to Meet the Challenges of the Internet of Things Enables power amplifiers, low noise amplifiers and switches on a single chip

TowerJazz to participate at the International Microwave Symposium (IMS) in San Francisco, CA on May 22-27, 2016 MIGDAL HAEMEK, Israel, and NEWPORT BEACH, Calif., May 17, 2016 — TowerJazz, the global specialty foundry leader, today announced volume production of a new RF technology capable of integrating a wireless front-end module (FEM) on a single chip, tailored to meet the challenges of Internet of Things (IoT) applications. Analysts estimate that the number of IoT connected devices will grow at a 15-20% growth rate annually, reaching up to 30 billion units by 2020. McKinsey Global Institute recently estimated that IoT could generate up to \$11 trillion in global value by 2025. The TowerJazz process enables integration of power amplifiers (PAs), switches, and low noise amplifiers as well as CMOS digital and power control on a single die. TowerJazz is delivering this product today for smartphones, tablets and wearables, and this technology also meets the more universal requirements of IoT applications by providing cost, power, performance, and form factor benefits vs. competing solutions. As an example, TowerJazz has partnered with industry leader, Skyworks Solutions, Inc., an innovator of high performance analog semiconductors connecting people, places and things, to deliver a first of its kind integrated wireless FEM using this technology.



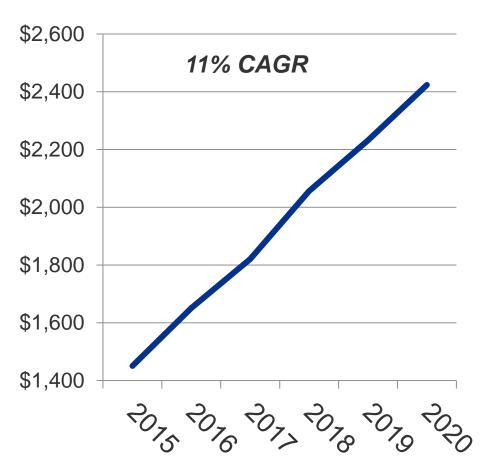


"We are pleased that our long partnership with TowerJazz on SiGe BiCMOS for PA based products is now in volume production for key customers of Skyworks Solutions," said Bill Vaillancourt, GM/VP Skyworks Connectivity Solutions



RF Front-End-Module Market

RF Switch and Controller



Source: Mobile Experts

Reasons for Growth

- Switch: connects specific band/receive/transmit to antennal
- Controller: communicates with baseband/processor
- More bands required to increase data rates year-over-year
- More bands require more switches/controllers per phone

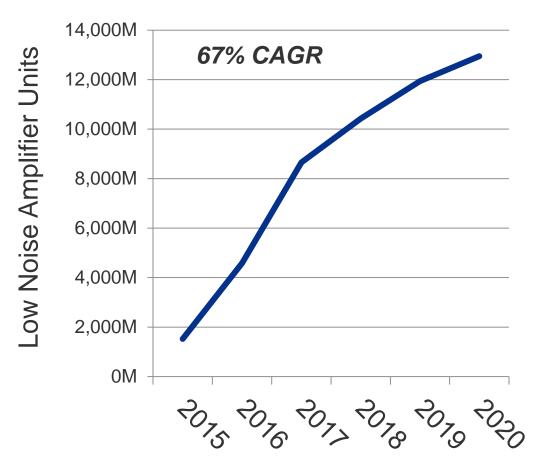
TowerJazz Technology Used

- RF SOI for RF Switch
- RF CMOS for Controller



Opportunity to Exceed Market Growth

Low Noise Amplifier



Source: Mobile Experts

Reasons for Growth

- Main LNA coming off Transceiver
- Diversity Antenna (doubling the need)
- MIMO in the future (doubling the need again)
- GPS/WiFi LNA attach rate

Primary Technology Used for LNA

SiGe or RF SOI increasing share

PHEMT/CMOS decreasing share



RF HPA BU



Mobile RF SOI and SiGe

High Growth driven by Smartphones and IoT



Infrastructure HP SiGe

High Growth driven by video, data internet traffic



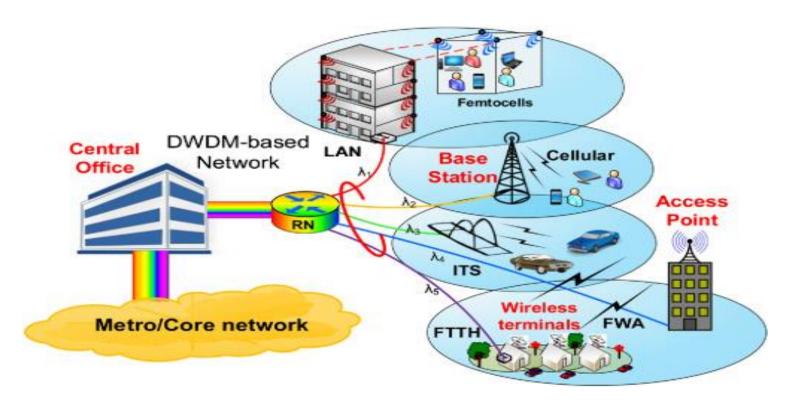
Other SiGe

Emerging Applications driven by radar and other high-frequency applications, and Traditional Analog Markets in HDD and analog components



Optical Fiber Data Transport

Data Networks



Data Centers





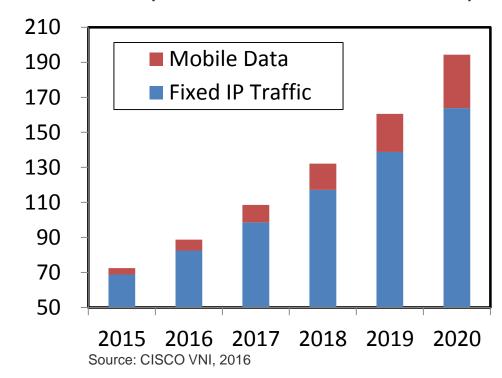


SiGe Terabit Platform

TowerJazz Announces its SiGe Terabit Platform Enabling High Speed Wireline Communications

MIGDAL HA'EMEK, Israel and NEWPORT BEACH, Calif., April 5, 2016— TowerJazz, the global specialty foundry leader, today announced its SiGe Terabit Platform targeting high-speed wireline communications for the terabit age. Wireline data traffic is increasing dramatically, with traffic at Google famously increasing by 50 times over the last six to seven years, or at 75 percent per year. Estimates vary, but experts agree on double digit CAGRs and a 2020 market for high speed optical components in excess of \$9 billion. TowerJazz addresses this market through a family of customized foundry silicon-germanium (SiGe) BiCMOS technologies and is today announcing availability of its highest performance process to date: S4.

Global Monthly Data Traffic in Billions of GBytes



TowerJazz customers include the who's-who for components that carry the world's high-speed data traffic ...















RF HPA BU



Mobile RF SOI and SiGe

High Growth driven by Smartphones and IoT



Infrastructure HP SiGe

High Growth driven by video, data internet traffic



Other SiGe

Emerging Applications driven by radar and other high-frequency applications, and Traditional Analog Markets in HDD and analog components



Example: Automotive Radar for Collision Avoidance

Technology Description

- 24GHz and 77GHz Standards
- Good match with TowerJazz SiGe
- Good design win pipeline

Market Potential

- 74M Cars sold per year (2016)
- As many as 7 sensors per car
- \$170 million opportunity at 20% adoption rate



Example: Hard Disk Drive PreAmp

Technology Description

PreAmp to read/write disk is built in c-SiGe

TowerJazz has recently developed a competitive c-SiGe Technology

Market Potential

- Greater than \$200 million silicon market
- Cloud storage increase balancing PC decline in HDD to maintain market
- Little market share today for TowerJazz results in a large opportunity





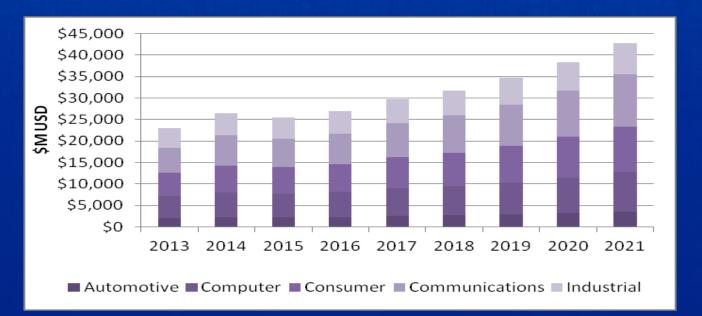
Technology Offering Overview and Growth Drivers – Mixed-Signal and Power Management

Mr. Shimon Greenberg, Vice President and General Manager of Mixed-Signal & Power Management Business Unit

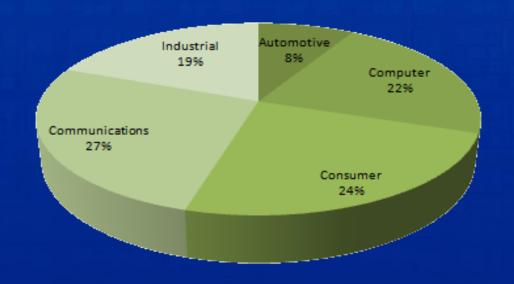
Power Management IC Market

- Power Management (PM) ICs in EVERY electronic system
- PM IC market is expected to continuously grow
- Efficiency (Rdson) driven market: cost / performance enabler

Worldwide Power Management Market Revenue Forecast



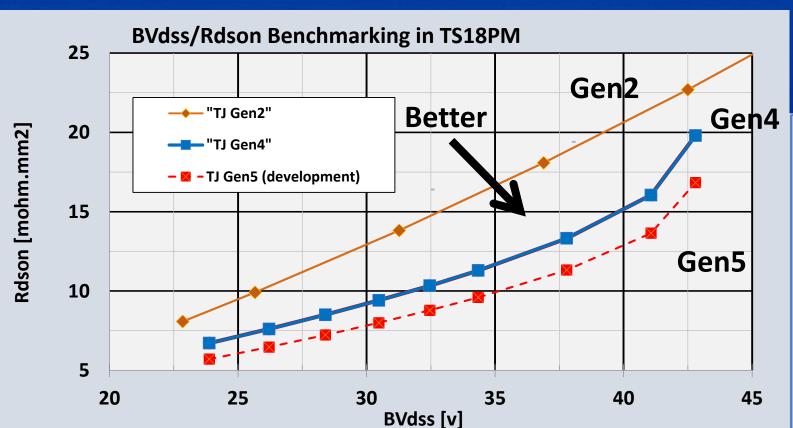
2016 WW Power Management Revenue by Market Segment



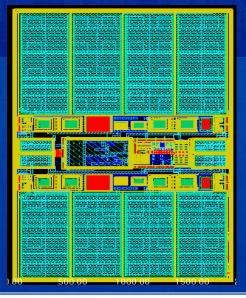
Source: Databeans Estimates

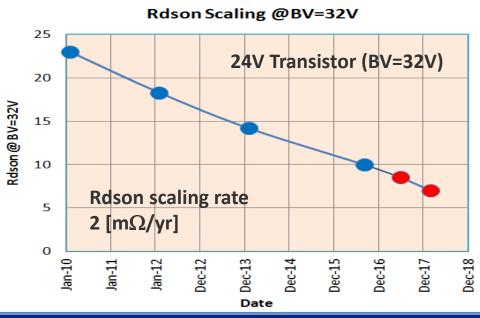
TowerJazz Value Proposition Example - Rdson

- Rdson is the Figure of Merit for Integrated Power ICs
- Aggressive Rdson Roadmap to maintain leadership position
- Our Gen5 planned to be the industry benchmark











Gaining Market Share with Best-in-Class Power IC Platform

Low Voltage
1.8V / 5V–60V
PMIC, DC/DC, Audio,
Display/Motor Drivers, POE

Medium Voltage 80V–200V Automotive, Industrial, Medical High Voltage
200V–700V
AC/DC, LED Lighting, IGBT and MOSFET
Drivers





















Example of our growing market – Laptop/ tablets

Power Products

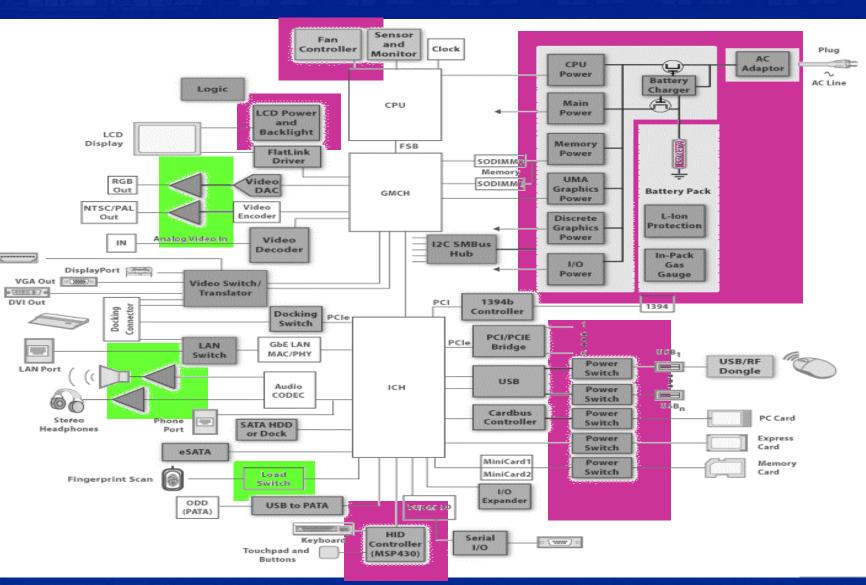
Handle
High Voltage OR
High Current OR
Both



ICs Integrate Power and Control

Discrete

Power Transistors

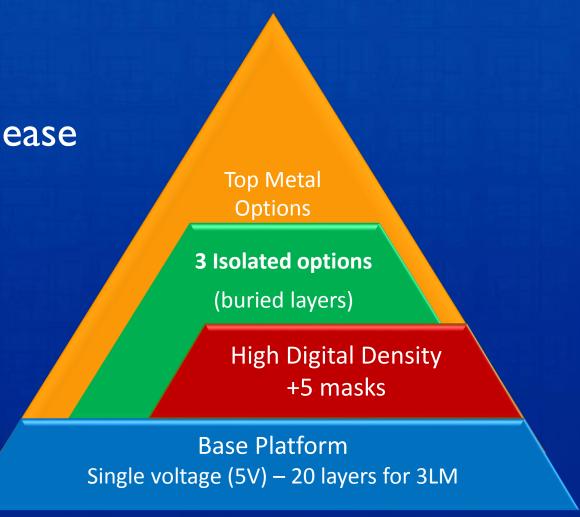




TowerJazz Power Management – Modular Platform

Modular platform provides:

- Modular design for customer ease
- Development simplicity
- Fab cost efficiency







Technology Offering Overview and Growth Drivers – CMOS Image Sensors

Dr. Avi Strum, Senior Vice President and General Manager, CMOS Image Sensor Business Unit

CIS market segments and trends

Automotive





High end photography and Cinematography

3D, Gesture control, AR/VR

Security



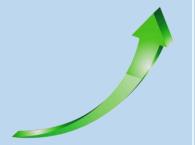




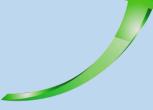








ADAS and Autonomous driving



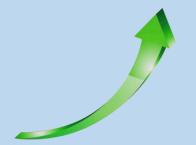
IoT and food automation



Market share increase



Disruptive new market



IoT



Our technological advantage and growth

State of the art unique technologies

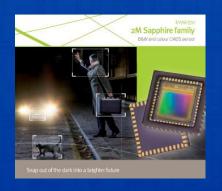
- Stitching for large sensors (Medical X-Ray and Full Frame DSLR cameras)
- Global shutter technology (Industrial machine vision and 3D/AR/VR)
- Customized pixel designs
- Partnering with leading customers such as On Semi, e2v,
 CMOSIS, Intel and many more

Our focus – only high margin applications

- Customized sensors
- Customers are paying for better performance

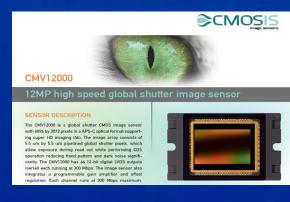
Growth

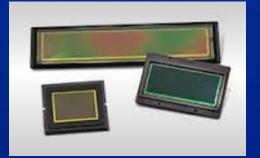
- 2013-2016 CAGR of 30% (excluding Panasonic)
- Expect to continue with this growth, surpassing the market by increasing market share of both TJ and its customers













CIS fast growing markets – Machine Vision

High speed cameras

CCD replaced by CMOS

Global shutter sensors

High resolution sensors



2D barcode scanner



3D sensors

LCD screens QA

Food Inspection

Traffic control

Growing at a very fast pace with a CAGR of ~27% between 2016 and 72 2022 (MarketsandMarkets)



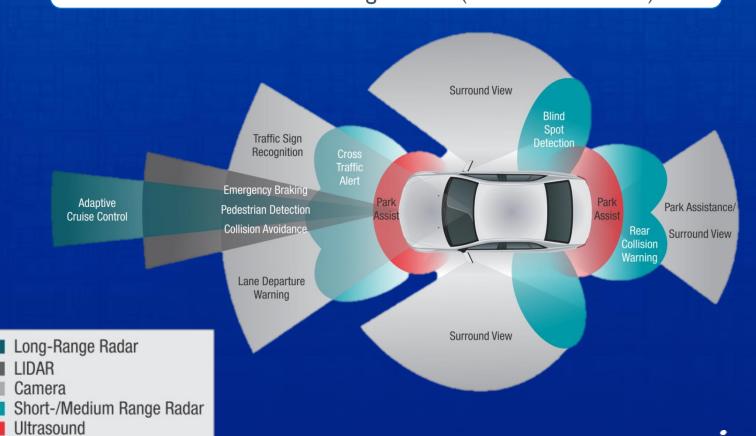
Fast growing markets – Automotive

Advanced Driver Assistance Systems (ADAS) and Autonomous Driving systems

- 360° coverage
- 6-8 cameras per car
- VGA moving to HD
- High Dynamic Range (HDR)
- Near IR vision
- LIDAR

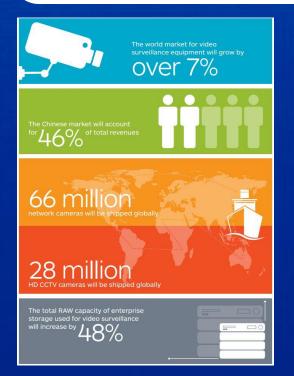


"The global autonomous car market is expected to witness a CAGR of over 10% through 2035" (Markets and Markets)



CIS fast growing markets - Security

- Camera at every street corner
- Major market in China 45% of total WW market in Revenue
- Face recognition required hence high resolution
- •VGA → HD → FHD → QHD → 4K video
- High sensitivity at low light conditions is required















Technology Offering Overview and Growth Drivers – Transfer, Optimization and Development Process Services

Mrs. Zmira Shternfeld-Lavie, Senior Vice President of Process Engineering R&D General Manager of TOPS Business Unit

Transfer Optimization and Develop Process Services

Transferring process flows to and from TowerJazz fabs

Researching and developing new processes



Highly experienced and professional transfer team

Established methodologies

Capabilities to run and manage different transfers in parallel

IP secure culture



3 TOPS Business Models

High Volume
Process Transfer

IDM

- 'Fab-lite' strategy
- Greater capacity above internal fabs
- Double source policy
- Fab closure

Unique Process
Transfers

Fabless

- With strong process IP
- R&D center to volume

External Services
- Special Models

Special Models

Technology licensing and management



3 TOPS Business Models

High Volume
Process Transfer

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Transfers

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External Services
- Special Models

Special Models

 Technology licensing and management









High Volume Process Transfer

- Target: 15-20% long-term guaranteed fab loading
- Must be a win win



	Customer Benefits	TowerJazz Benefits
Operational	Fast and successful transfer	Long-term utilization stability
Financial	Enables fab-lite business model	Lowered fab fixed cost model
Business/ Technology	Secured process IPTechnical flexibilityFuture generation developments	True partnership enabling many additional opportunities



3 TOPS Business Models

High Volume Process Transfer

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Unique Process
Transfers

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External Services
- Special Models

Special Models

Technology licensing and management

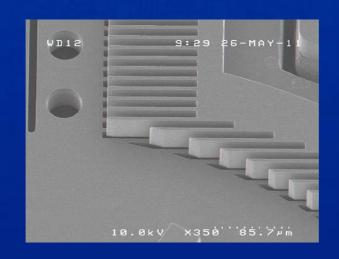


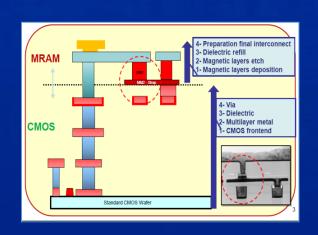


Unique/ Proprietary Transfer and Development

Customer Benefits	TowerJazz Benefits
Unique process tools and processes to be served for its devices	First to market Customer investment in unique tools
Experienced team – first time success and fast time to market	New markets (Sensors, MEMS, GaN)
IP protection	Exclusivity









3 TOPS Business Models

High Volume Process Transfer

IDM

- 'Fab-lite' strategy
- Greater capacity above internal fabs
- Double source policy
- Fab closure

Unique Process
Transfers

Fabless

- With strong process IP
- R&D center to volume

External Services
- Special Models

Special Models

Technology licensing and management

India

China (potential)

External Services – Technology Licensing and Management

Customer Benefits	TowerJazz Benefits
Full project support of technology and management	Capacity independent revenue growth – no depreciation
Cradle to cradle success	High margin entry point into emerging markets







Technology Offering Overview and Growth Drivers – Design Enablement

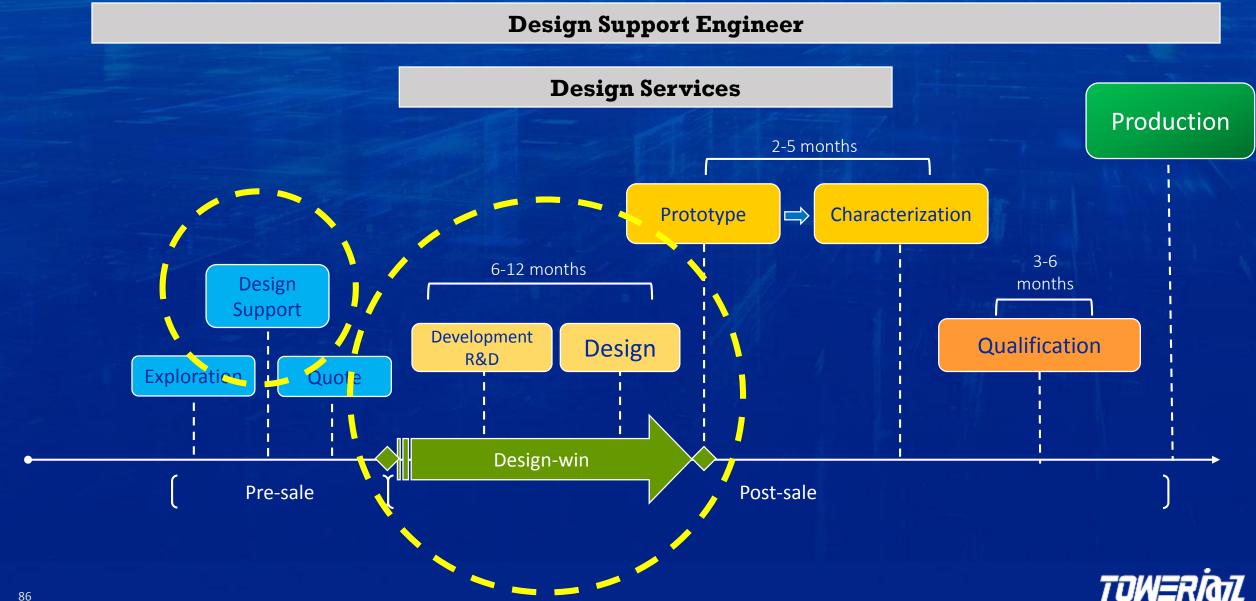
Mr. Ori Galzur, Vice President of VLSI Design Center and Design Enablement

Design Enablement – what do we sell?

- TowerJazz sells technical platforms, creating several families of integrated circuits applications
- Our customers must design to our process flows/ platforms
- Our worldwide Design Center purpose is to provide our customers with an "environment" to enable their first time design success



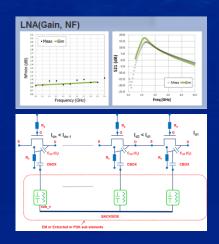
Typical Customer Cycle: From Design to Production



Our focus on Design Enablement

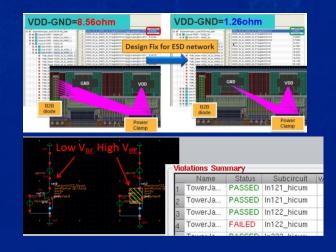
Accuracy

- Silicon Accurate Modeling
- Substrate Extraction



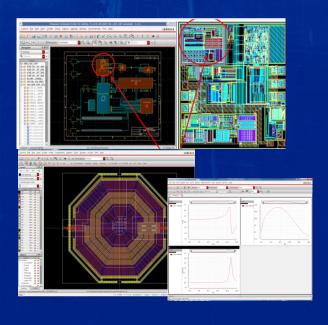
Robustness

- Robust ESD
- Mix Signal checking
- Advanced Verification



Efficiency

- Rich Active & Passive Device library
- Toolbox &Reference Flows
- IP & EDA vendor Partnership



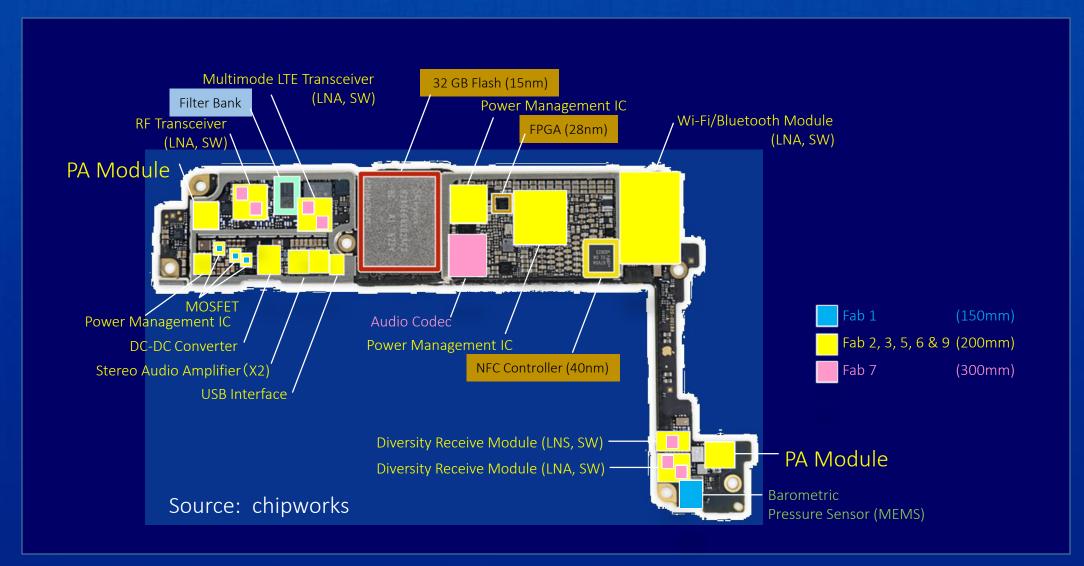




The Long Term Viability of TowerJazz Fabs

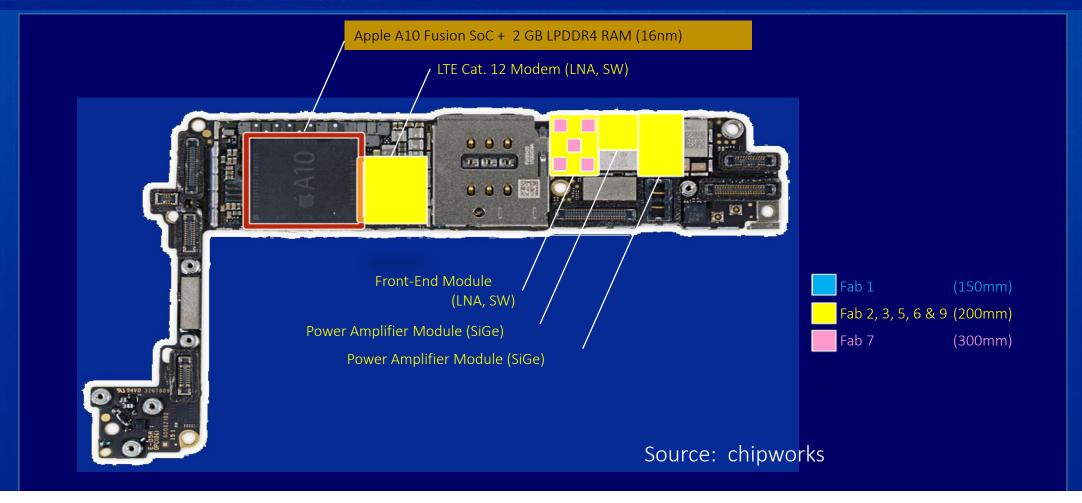
Mr. Guy Eristoff, TPSCo CEO

A Familiar Product: The iPhone 7 Main Board (Side 1)





A Familiar Product: The iPhone 7 Main Board (Side 2)



23 of 27 IC-type components are manufactured at technology nodes served by current TowerJazz fabs, 85%!



TowerJazz Fan End Market Application Viability

	End Market Applica	Fab	Fab I	Fab 2	Fab 3	Fab 5	Fab 6	Fab 7	Fab 9
	Capable Qualified	347 C / 3	150	200	200	200	200	300	200
		Location	МН	MH	NPB	Tonami	Arai	Uozu	Texas
PM DISC	Discrete Power I	MOS							
B	Power / Battery	Management							
	RF SiGe								
RF	RFSOI								
~	RFCMOS 5GHz								
	RFCMOS > 100G	Hz							
	CIS Medical								
	CIS DSLR								
CIS	>5Mp CIS Mobile	e							
O	CIS Computing								
	CIS Security Car	nera							
	CIS Automotive								





Operational Excellence

Mr. Rafi Mor, Chief Operational Officer

High Quality and Flexibility of Worldwide Manufacturing Capabilities

Over 2.3 million wafers per year!



Migdal HaEmek, Israel

- 6", 150mm
- CMOS, CIS, Power, Discrete
- 1μm to 0.35μm



Migdal HaEmek, Israel

- 8", 200mm
- CMOS, CIS, Power, Discrete, MEMS
- 0.18µm to 0.13µm Cu



Newport Beach, USA

- 8", 200mm
- CMOS, CIS, MEMS, RF Analog
- 0.5 μm to 0.13μm



San Antonio, USA

- 8" (200mm)
- Power, RF Analog
- 0.18µm
- Al BEOL



Arai, Japan

- 8", 200mm
- Analog, CIS
- 0.13μm to 0.11μm
- Thick Cu RDL



Tonami, Japan

- 8", 200mm
- Power, Discrete, NVM, CCD
- 0.35μm to 0.15μm



Uozu, Japan

- 12", 300mm
- CMOS, CIS, RF
- 65nm to 45nm



Operational Excellence – Our Target: Exceed Customer Expectations

Capacity & Utilization

Target High Asset utilization of ≥85%

Cross qualify major process flows between Fabs to increase operational flexibility.

OSD & Cycle Time

Drive benchmark on OSD and Cycle time

Target OSD >98% and Cycle time <2 DPL at 0.18u Technology.

Cost Savings

Must produce parts at the absolute lowest possible cost

OEE improvement projects on BN, Qualify alternative materials and Parts, Reduce material usage, Lower price on same materials.

Quality:
Plant Yield
Die Yield & RMA

CPk> 1.67, Plant Yield >97.5%, RMA <0.2%, typical Die Yield >95%.

Support Automotive customers. ISO Certified for: Quality- ISO 9001; Environmental- 14001; IP Security- BS/ISO 27001; Safety-OHSAS 18001; Automotive – ISO 16949

New Technologies Ramp to Mass Production

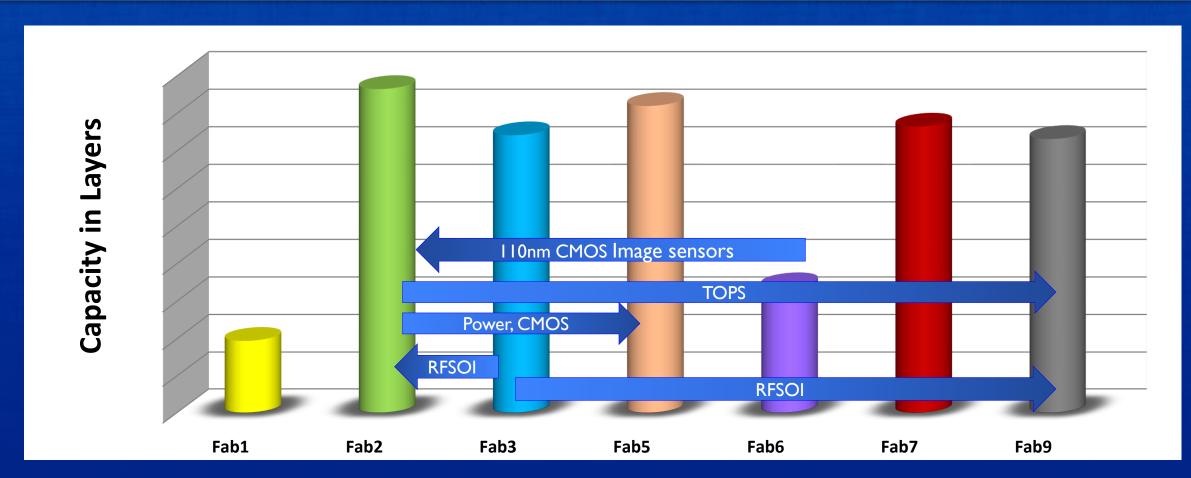
Align the technological Roadmap with major customers

Transfer new technologies from the R&D to the Fabs and Ramp into mass production with the Quality mentioned above.



TJ Capacity – 2.3M Wafers / Year (8" equivalent) can generate \$1.6B of revenue

Cross qualify to utilize all Fabs at >85%, Serve the increasing customer demand and increase TowerJazz revenues and margins





Operational Excellence - Manufacturing Efficiency

Global Contracts

Leverage Company Size to get discounts on Materials, Wafers, and Parts.

Long term Contracts

Alternative Power & Bulk Gases suppliers.

Centralized capex purchasing

Package deals with OEM and 2nd hand vendors

Shared Resources

Move the best experts from site to site according to the need.

Reengineering

- Eliminate of process steps.
- Reassign process to the fastest capable tools.
- Eliminate Metrology Steps

Repair & Recycle

- Test wafers, Water, etc.
- Local Repair Lab in every site, Save \$M's/Year

Negotiation Power due to increased Size

Lean Methodology to eliminate waste

Leverage Global Presence

Expand Capabilities

Shared best practices.

Global Process / Equipment / IE Teams meetings to share Best practices.

Shared Equipment

- Move Tools from site to site and avoid capex purchase.
- Sales non utilized tools.

Reduce Scrap and waste

Solve systematic problems and reduce wafer scrap.

Automation-Dashboard

Improve visibility & standardization

Automation-Scheduler

Optimize wip management increase Fab throughput,
OSD and CT

OEE Improvement

- Tools availability
- Redundancy between tools
- Process throughput
- 100% operational efficiency.



The Best Salesperson is a High Yielding Wafer that Shipped on Time

• **High Assets Utilization:** Offload to utilize all Fabs at >85%, serve the increasing customer demand and increase TJ revenue and margins

• Reduced Lead time: To shorten Time to Market for new products

fuel our future growth

• **Cost Reduction:** OEE Improvement to reduce Capex investment. COGS Savings to increase Margins

 Perfect Quality: Zero Field Returns, high yields - to retain existing customers and win new products





Financial Performance: Achievements, Strategy and Roadmap

Mr. Oren Shirazi, Chief Financial Officer

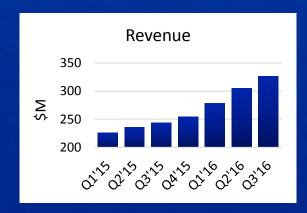
Q3 2016 Financial Results: Growth Across the Board

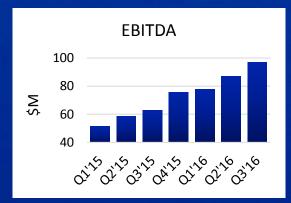
Revenue	\$326.2 M	34% YoY growth
ЕВІПБ <i>Ж</i>	COC ONA	E40/ WaW in groups
EBITDA	\$96.8M	54% YoY increase
Net Profit	\$51.2M	3.8X Up YoY
EPS (diluted)	\$0.52	3.2X Up YoY
Cash from Operations	\$86.4M	70% YoY increase
Free Cash Flow	\$31.5M	3.1X Up YoY

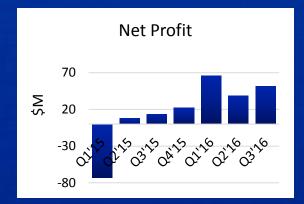


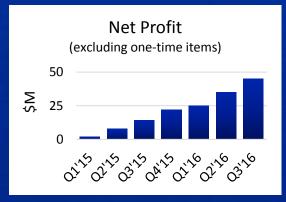
Financial Results Main Achievements

- Continuous Profitable Growth
 - 11 sequential quarters with year over year quarterly revenue growth
 - Constant increase in organic and third party business
 - Ongoing increase in EBITDA and Net Profit







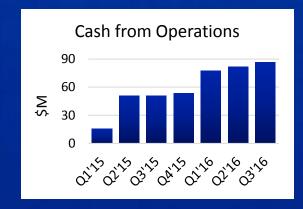


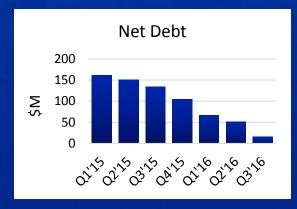
Enabled ...



Financial Results Main Achievements (Cont.)

- Strong Balance Sheet and Cash Creation Model
 - Sequential cash from operations and free cash flow growth
 - Decreased net debt level with on-going cash balance increase
 - Increased shareholders' equity









Financial Performance Anlysis

	Q1′15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q3'16 vs. Q1'15 <u>\(\Delta\)</u>
Revenue (\$M)	226	236	244	255	278	305	326	+ 100
EBITDA (\$M)	51	59	63	76	78	87	97	+ 46
Net Profit (\$M)	(73)	8	14	22	66	38	51	+ 124
Net Profit excl. one-time items* (\$M)	2	8	14	22	25	35	45	+ 43
Shareholders' Equity (\$M)	292	300	325	386	504	559	636	+ 344
Cash On Hand (\$M)	134	143	155	206	245	311	363	+ 229
Debt, net of cash (\$M)	162	150	134	105	66	51	16	+ 146
Net Debt/ Annual EBITDA (@Q*4)	<0.8X	<0.7X	<0.6X	<0.4X	<0.3X	<0.2X	<0.1X	

^{*} One time items included: (i) for Q3'16, \$6 million tax income related to Japanese affiliate (TJP) closure; (ii) for Q2'16, \$7 million non-cash financing expenses relating to the early repayment of the Israeli banks' loans and \$10 million net gain from the acquisition of the San Antonio fab; (iii) for Q1'16, \$41 million net gain from acquisition of the San Antonio facility; (iv) for Q1'15, \$85 million non-cash financing expenses, mainly related to bonds F conversion and \$11 million tax non-cash income from statue of limitations expiration



Cap Table | As of September 30, 2016





Main Financial Targets and Focus – 2016 financial targets

	Target (announced in Q1'16)	Status
Margins improvement: Higher margin mix – supported by cross qualification and offloading activities	Operating margin from 8% for FY 2015 to double digit throughout 2016 with H2>H1	On track – Q3'16 at 15%
	TPSCo 3 rd party ramp to reach \$25M by Q4'16	On track
Net profit continuous increase- realization of capacity increase	Maintain and grow positive net profit	
Free cash flow state of mind	Growing free cash flow	Q4'15 Q1'16 Q2'16 Q3'16



Present Capacity Financial Model

\$M	Q3'16 Annualized	Incremental Model	Total
Revenue	1,305	295	1,600
Gross Profit	324	165	489
R&D	62	5	67
SG&A	67	0	67
EBITDA	387	160	547
Net Profit	160	101	261
Cash from operations	344	121	465
Cap-Ex	168	0	168
FCF	176	121	297

From current run rate to \$1.6B annual run rate at maximal revenue from existing capacity

After taxes and TPSCo minority; Q3 Net Profit excludes \$11M income recorded in tax line and other income line

Q3'16 Annualized Cap-Ex assumes sustainable Cap-Ex run-rate of \$42M/Q, excluding customer pre-payment funding for Cap-Ex

FCF = Cash from operations less Cap-Ex



Corporate Financial Targets and Focus

- Gross margin increase to 30% and Operating Profit to 22%
 - ASP increase through improved mix
 - Optimized cost structure
 - Cross qualification actions between fabs which experience excess demand to other manufacturing facilities with available capacity
- Reduce Op-Ex percentage from revenues to 8%
 - Existing R&D and SG&A structure can support \$1.6B organization
 - Maximize global strength with worldwide synergies of support & other functions
 - Execute saving measures and improve efficiency
- Free Cash Flow growth to \$297M, Cash From Operations to \$465M and Net Profit to \$261M
 - Execute all the above
 - Existing Cap-Ex structure can support \$1.6B organization
 - Invest in Cap-Ex for growth only upon:
 - Proof of mid to short term ROI
 - Cross qualification products manufactured between fabs





Human Capital as Growth Enabler and M&A Success

Mrs. Dalit Dahan, SVP Human Resources

Our Worldwide Employee Base: Our Strength

- 4,500 employees worldwide
 - Our employees are our greatest strength
 - We recognize their **capability**, **dedication**, **loyalty** and **passion** as a primary factor in our company's achievements
- We are an equal opportunity employer
 - Our employee base is comprised of individuals from various cultures, backgrounds
 - We have a strong focus on gender equality
- Our culture emphasizes respect, recognition and opportunity
 - We inspire and reward outstanding achievements and innovation.

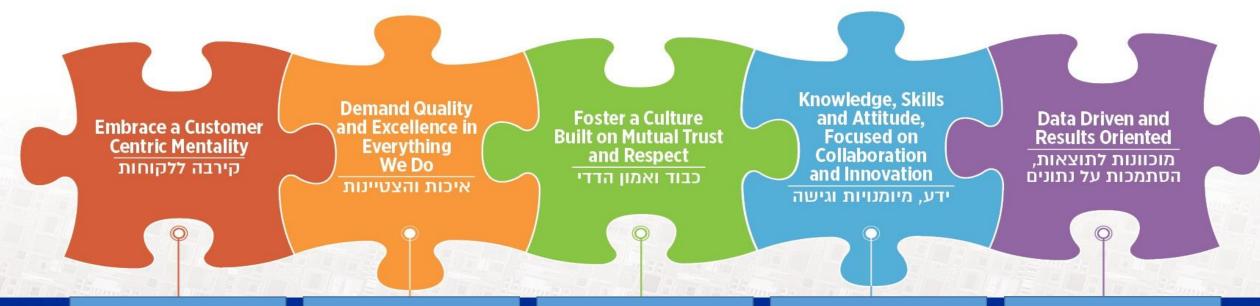


Leadership Commitment: Enabling Change and Accelerated Growth

- Retaining strong talent is a critical element for our business success
 - High expertise knowledge, skills and attitude one of our core values
 - Innovation within a collaborative environment



Our Corporate Values: the base of the yearly evaluation/ merit process



We constantly strive to understand our customers' needs and refine our processes to enable their success.

We pursue flexible and winwin solutions.

We align with our customers on long-term roadmaps and milestones to achieve the best time to market.

We respect and protect our customers' confidential information and intellectual property.

We strive to achieve the highest standard of excellence in all areas.

We deliver services and products with best-in-class quality.

We continuously benchmark and improve our capabilities.

We are trustworthy in our internal and external engagements and treat individuals with respect at all times.

We nurture an open environment for communication and encourage teamwork.
We do not compromise our integrity or business ethics.

We invest in developing the knowledge and skills of our employees and conduct a work environment that promotes a "can do" attitude. We encourage rapid cycles of learning and reward creative and innovative technical, operational and business solutions.

We require personal responsibility, accountability and assumption of ownership for success.

Data Driven and Results
Oriented

We encourage aggressive targets and reward achieving those goals

We ensure that all our activities are data driven and relate to a specific set of objectives and defined criteria.

We value decisiveness and ownership.



Leadership Commitment: Enabling Change and Accelerated Growth

- Retaining strong talent is a critical element for our business success
 - High expertise knowledge, skills and attitude one of our core values
 - Innovation within a collaborative environment
- High-potential high-performance focus
 - Recognize talent leaders (stars)
 - Provide multiple learning and development platforms and programs
 - IE Program
 - (TJ)² TowerJazz Technology Journal
 - Internal collage
 - Sponsoring advance degree
 - Global assignments
 - LEAD
 - Mentoring
- Aggressive goals, accountability, recognition principles



M&A Success

- Retain the key talent in every site
- Embrace the differences take the best from every geography
- Respect and empower the local culture
- Create involvement and allow influence on decisions
 - Each site has proactive role in technical offerings
- Create flexible processes
- Identify and reward stars



Community Contribution – Social Responsibility

Our community service charter is:

"Educational and vocational development with a focus on gender equality and minority integration"

TowerJazz contributes to the communities surrounding its factories by promoting education, donating goods and funding programs/ services. The company and its employees:

- Tutor kids in youth clubs and volunteer in recreational activities
- Fund an educational program for children with learning disabilities
- Participate in teaching English to the youth, improving their communication skills
- Collaborate with environmental organizations and retirement institutions to help renovate buildings, prepare food
 packages and participate in blood drives
- Donate and deliver toys, books and other items to people in need during the Holidays









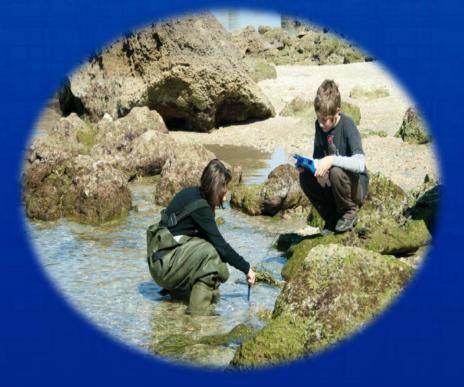


Community Contribution – Social Responsibility

Global Awareness Investigation and Action (GAIA) Project

We are now in our 7th year working with Dr. Stuart Fleischer, the American International School in Israel and Tel Aviv University, in support of the Global Awareness Investigation and Action (GAIA) project which focuses on environmental research and awareness.

This project extends to multiple high schools in Israel of various ethnic and religious backgrounds, and in Europe as well.







Customer Base Strength and Diversity

Mr. Gary Saunders, SVP of Worldwide Sales

Who Are Our Customers?

IDMs (Integrated Device Manufacturers)

- Semiconductor companies which design, manufacture, and sell integrated circuits.
- TowerJazz provides products outside the IDMs manufacturing core capabilities, and enables fab-lite models.
 - BRCM, Maxim, Qorvo, Skyworks: RF HPA
 - On Semi, Siliconix: Power Management
 - Intel, On Semi: CIS
 - Fairchild, Infineon (IR), Vishay: TOPS

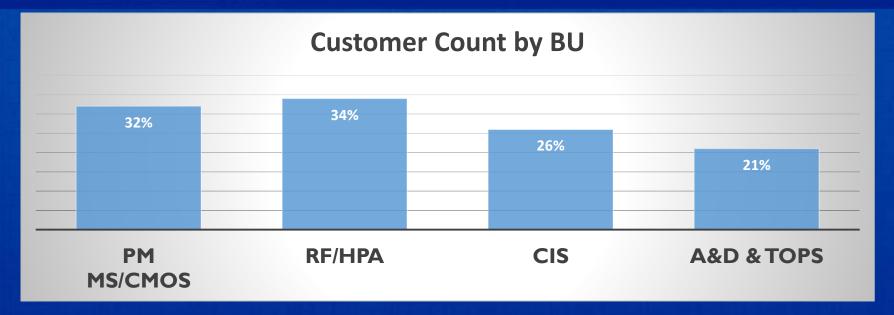
Fabless Companies

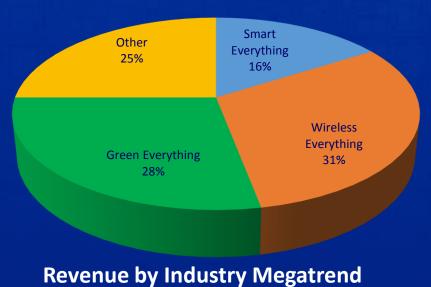
- Semiconductor companies which have no internal silicon manufacturing capabilities.
- TowerJazz provides products and specialty flows enabling the end market applications of our fabless customers.
 - MACOM, Marvell, Semtech: RF HPA
 - Active Semi, Semtech: Power Management
 - CMOSIS, PixelPlus: CIS
 - Crocus, Semtech: TOPS

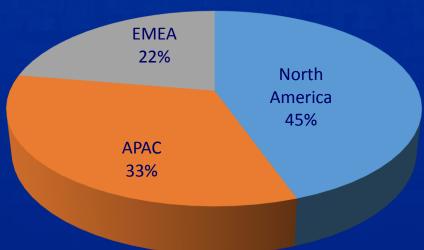
Our customer engagement model drives long term, often exclusive, partnerships



TowerJazz Serves Over 300 Customers Globally







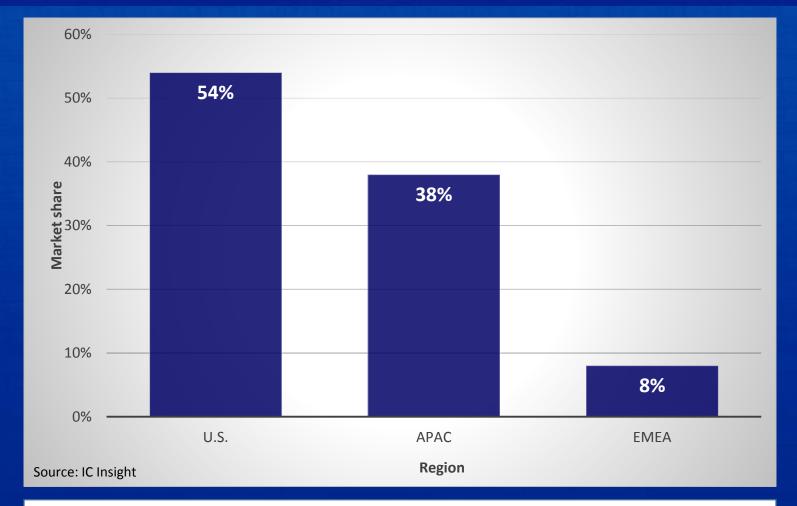
Customer Count by Region



End Market Diversification – Top Customers

	Power	Radio Frequency / High Performance Analog		CMOS Image Sensors	Others (A&D, Mixed-Signal, Sensors, Embedded Memory, ESD etc.)
	28%	22% mobile	9% Infrastructure	16%	25%
Customer 1	✓	\checkmark	\checkmark	\checkmark	✓
Customer 2		✓	✓		
Customer 3	✓		✓		✓
Customer 4	✓				
Customer 5		✓	✓		✓
Customer 6		✓	✓		
Customer 7	✓			✓	✓
Customer 8	✓		✓		✓
Customer 9					✓
Customer 10	✓				
Customer 11-15	✓		√	✓	✓

Worldwide IC Company Revenue Breakdown by Headquarters Location



TowerJazz regional revenue breakdown:

US - 58%, APAC - 36%, EMEA - 6%

We align regionally to the worldwide breakdown of revenue market share

Our corporate revenue is not disproportionally leveraged in any region

We fully and actively participate in the worldwide TAM



The strength of our customer base























































The strength of our customer base



















































- ★ Top 25 Semiconductor Co's 2015 (IHS)
- ★ Top 12 CIS Vendors 2015 (Yole Development)

- ★ Top 10 Analog IC's Co's 2015 (IC Insights)
- ★"The Power 30" 2015 (powerelectronics.com)



Summary

- Our customers are the **analog leaders** in RF, Power and Imaging, driving the industry's megatrends: Green, Wireless, and Smart Everything.
- As the leading specialty foundry, our customer engagement model drives long term, often exclusive, partnerships.
- We align our product roadmaps and R&D investment with the industry's leaders, thus ensuring our continued **technology leadership**.
- The **strength and diversity** of our global customer base, and markets we serve, provides a secure foundation for future growth.





Closing

Mr. Russell Ellwanger, Chief Executive Officer

The Epiphanies from Observing Life



- Focusing on developing our skills to the utmost
- Combined with pristine execution

Will always yield self predictive excellent results!



TowerJazz: The Global Specialty Foundry Leader | A SNAPSHOT

Proven Analog Business Model

Fastest Growing Foundry
in the world with
Proportional Growth in
All Financial Metrics





Market Leadership

Well Positioned in the
Fastest Growing Markets
with Long Term Customer
Relationships and
Roadmap Alignment

Technology Leadership

Wide Range of
Advanced and
Differentiated
Specialty Analog
Offerings





Operational Excellence

High Worldwide Manufacturing Capabilities and Flexibility





Thank You!

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