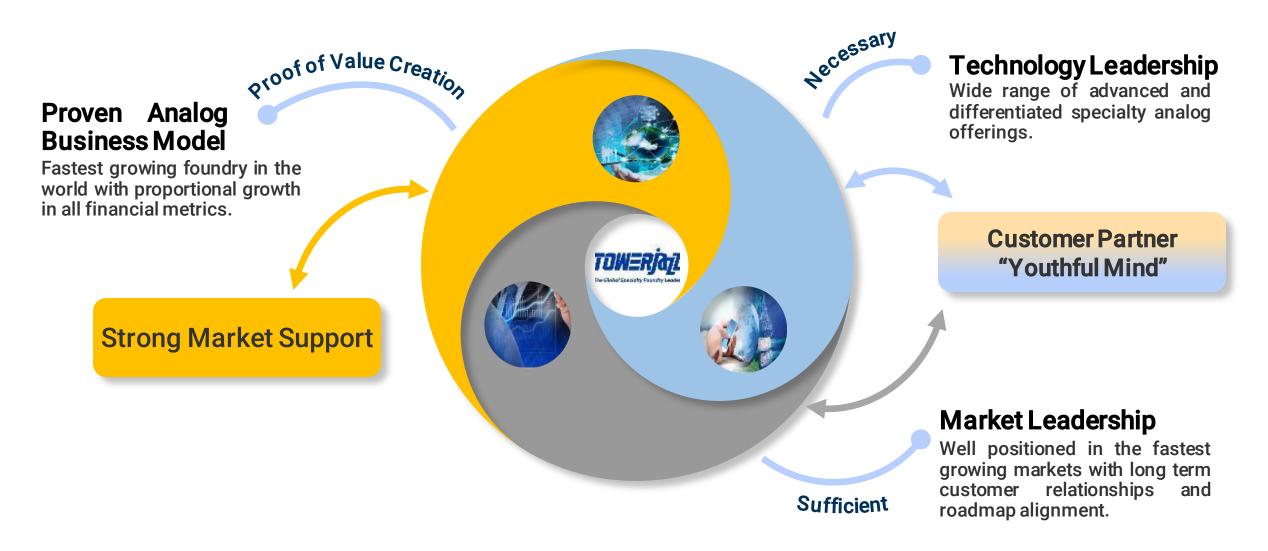
## TOMERICAL

The Global Specialty Foundry Leader

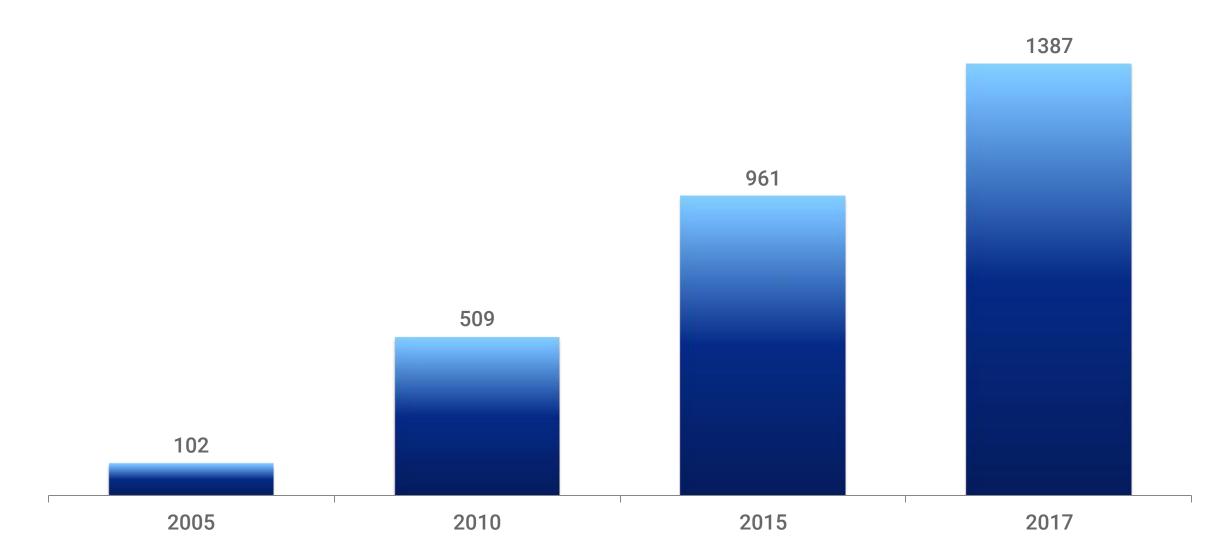
**Driving Value Creation** 

#### **TowerJazz: The Global Specialty Foundry Leader | Full Circle Value Creation**





#### **Annual Revenues \$M - 5-year tracking till today**





#### **Market Mega Trends**

Resulting in rapid growth in specialty analog applications

**Wireless Everything** 

Seamless Connectivity



**Green Everything** 

**Energy Efficiency** 



**Smart Everything** 

Interactive Smart Systems



Radio Frequency and High Precision Analog

~30%

of corporate revenues

**Power** 

~30% of corporate revenues

**Sensors** 

~15% of corporate revenues



#### **RF HPA Enabled Markets and Technology**





#### **TowerJazz Addressed CIS Markets**

**Automotive** 

Industrial / Machine Vision

Medical



3D, Gesture control, AR/VR

**Security** 













ADAS and Autonomous driving 2D barcode reader Traffic control Industrial QA Food automation Intra-oral
Extra Oral
Mammography
Surgery
C-Arm and Flouro

Cinematography High end DSLR Mirror less (ILC)

Gesture control Augmented Reality Virtual Reality City safety Borders camera House safety

Automotive, Industrial, Security and Medical Total CIS Content Expected to Double 2016 to 2020\*



<sup>\*</sup> Source: Yole 2015 Report

#### **Power Management: Serving IC and Discrete Markets**

Largest of all Specialty Markets (>\$28B in 2017 with 8% CAGR)\*

Computers & Servers





Consumer







Industrial



<sup>\*</sup> source: Yole Development 2017

#### A song that greatly impacted my life and relevance to TowerJazz

- Tapestry (1972, Carole King)
  - When I was 17 years old; The lyrics touched me deeply, "How do I create a tapestry of my life?"

"My life has been a tapestry of rich and royal hue,
An everlasting vision of the ever-changing view
A wondrous woven magic in bits of blue and gold
A tapestry to feel and see, impossible to hold."





#### A song that greatly impacted my life and relevance to TowerJazz

- Some additional thoughts:
  - No single beautiful line or few lines of thread make a beautiful tapestry => a beautiful tapestry is based upon consistently adding beautiful lines
  - A very poorly done line can totally distract and or destroy the tapestry
  - Hence if a serious mistake is made it must be found immediately and corrected
    - It's ok to make mistakes (but correct them fast)
  - If you wait too much time everything from the point of mistake onwards – must be ripped out of the tapestry





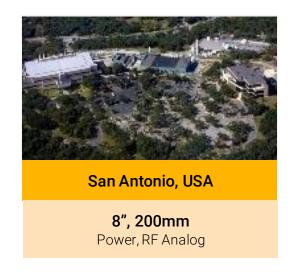
#### **Worldwide Manufacturing Facilities**

Global capacity assurance and flexibility; all major flows are cross qualified at multiple sites















- 6" facility, built in 1983 in Migdal Haemek, Israel
- Main products: power discrete, analog switch gates and some Image Sensors
- Still running at 90% utilization benefit of analog business model

HSL
CIS
Discrete



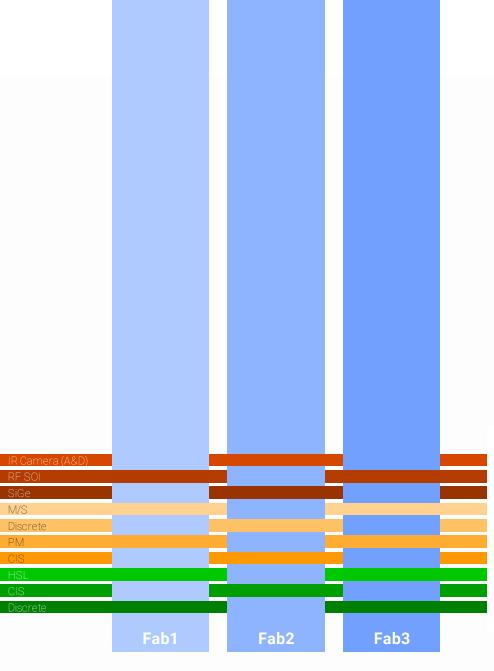


- Main products:
  - Industrial and x-ray image sensors, cinematography
  - RF SOI
  - Power Management
  - Power Discrete
  - Transient voltage suppression (TVS)

**To note:** there is vertical revenue growth as well – Fab2 has increased 10X in revenue over past 12 years by having rich customer aligned product roadmap offerings



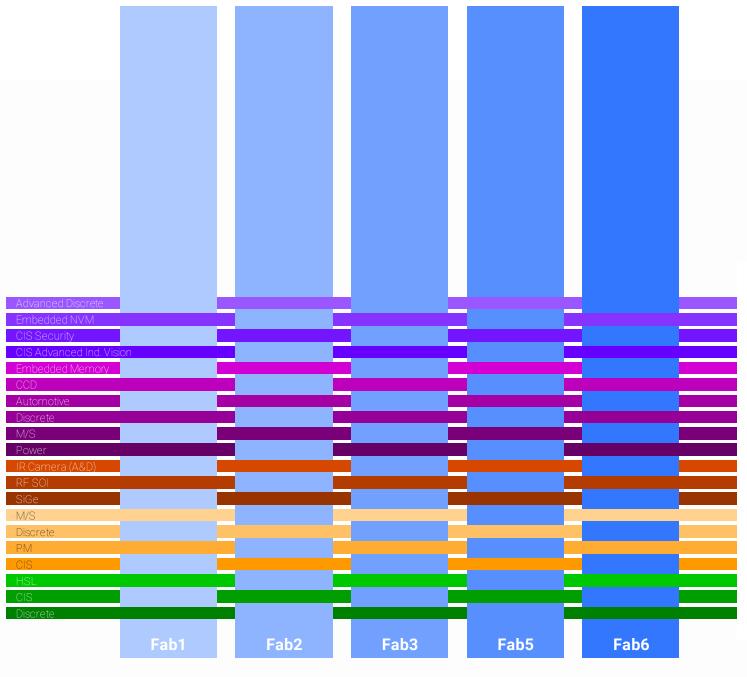




- 8" facility, in Newport Beach, CA
- Main products:
  - RF SOI switches, LNAs and PA controllers
  - SiGe PAs
  - SiGe wireline optical and mmWave
  - IR cameras
  - Various A&D and ITAR restricted A&D

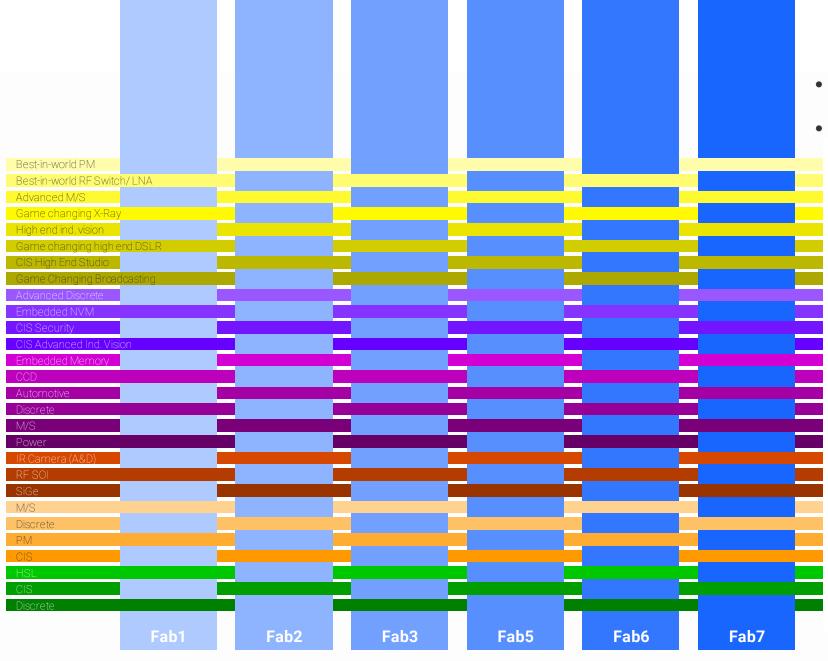
**To note:** there is vertical revenue growth as well – Fab3 has more than doubled in revenue since 2008 acquisition





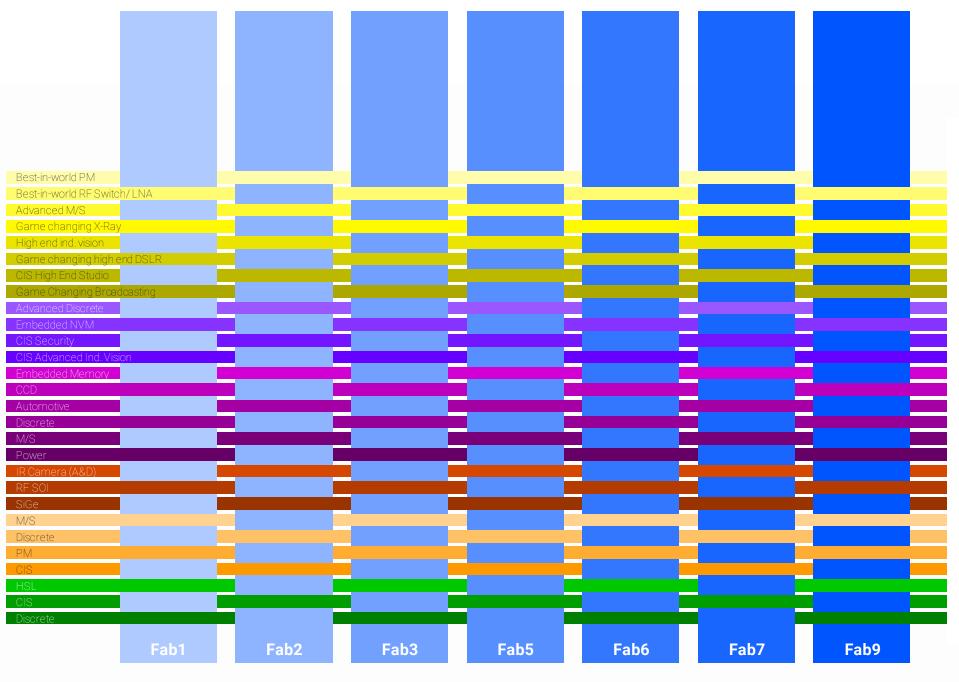
- 8" facilities, in Tonami and Arai, Japan
- Main products:
  - Additional capacity for Power Management/ Mixed-Signal growth beyond Fab2
  - Big automotive portfolio
  - Power discrete
  - CCD Camera
  - Embedded memory
  - CIS security camera and most advanced industrial vision





- 12" facility, in Uozu, Japan
- Main products:
  - Extension of present roadmap
    - 65nm RF SOI/ LNA
    - High end studio camera
    - Advanced mixed-signal
  - New served markets:
    - 65nm best-in-world power 5-16V BCD
    - Game changing CIS x-ray
    - Game changing high-end DSLR
    - Game changing broadcast camera





- 8" facility, in San
   Antonio, Texas
- Main products:
  - Long term automotive power contract
  - Capacity for power discrete, RF and power management



Best-in-world PM							
Best-in-world RF Switch/ LNA							
Advanced M/S							
Game changing X-Ray							
High end ind. vision							
Game changing high end DSLR CIS High End Studio		_					
Game Changing Broadcasting		_					
Advanced Discrete							
Embedded NVM							
CIS Security							
CIS Advanced Ind. Vision Embedded Memory							
CCD							
Automotive							
Discrete							
M/S							
Power (ASD)							
IR Camera (A&D)  RF SOI							
SiGe							
M/S							
Discrete							
PM							
CIS HSL							
CIS							
Discrete							
Fab1	Fab2	Fab3	Fab5	Fab6	Fab7	Fab9	China BSI

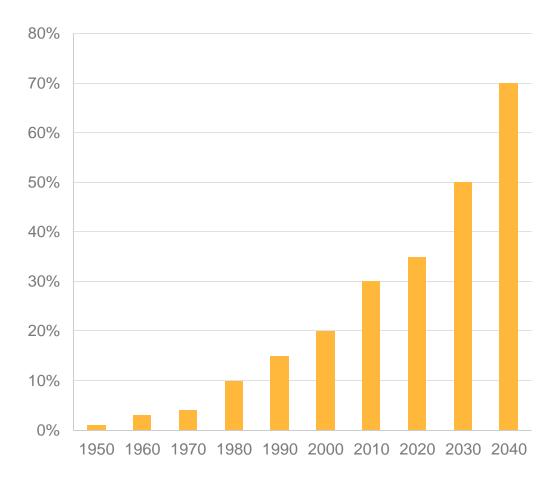




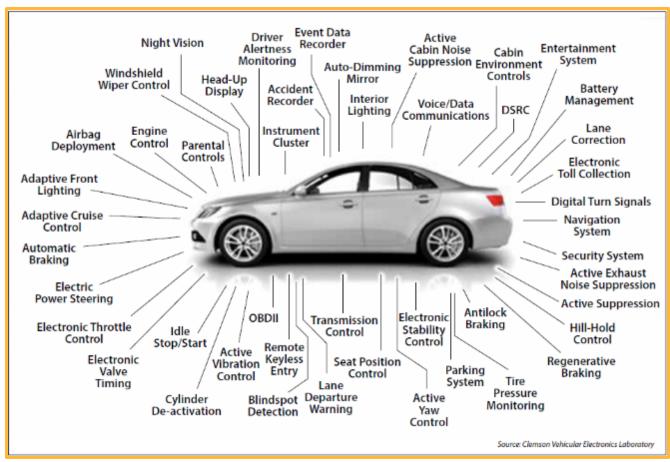


#### Digitization of the automobile is driving rapid growth in electronic content





#### Automotive Electronics Systems

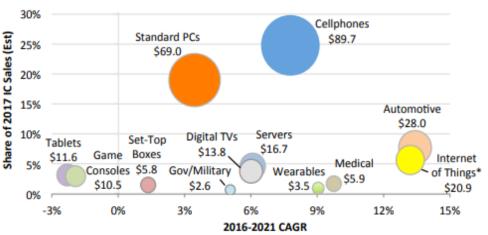




#### **Automotive Market Focus**

- Automotive is the fastest growing and the third largest end-use IC market
- Nearly 70% of Automotive IC content is Analog, well aligned to TowerJazz Specialty Analog technologies
  - Power for EV/Hybrid battery management
  - RF for connectivity and Radar (Example: Denso/Toyota partnership announced)
  - Sensors for ADAS (Example: FLIR IR night vision partnership announced)

#### IC End-Use Markets (\$B) and Growth Rates



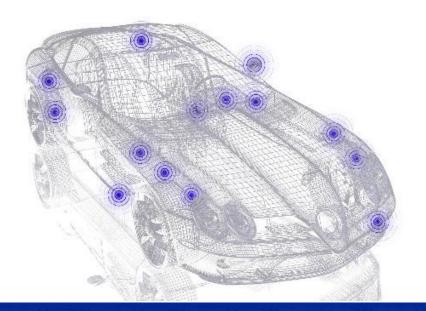
\*Covers only the Internet connection portion of systems. Source: IC Insights

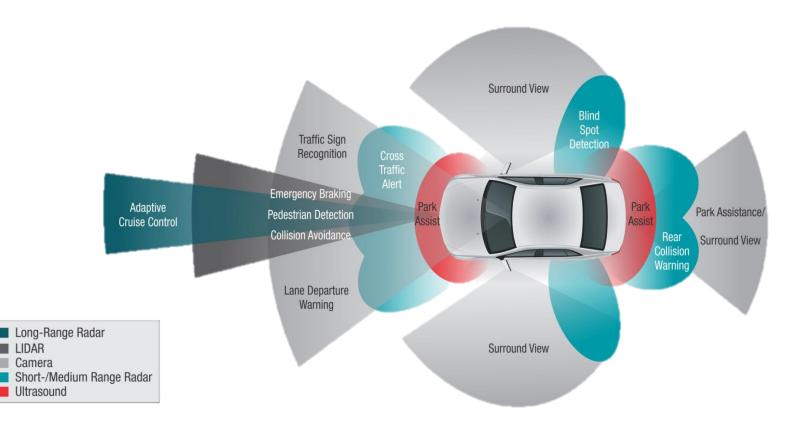


#### **Autonomous and Advanced Driver Assistance Systems (ADAS)**

360° coverage required | 6-8 cameras per car | VGA moving to HD | High Dynamic Range | Near IR vision | LIDAR for accurate ranging

"TowerJazz's leading SiGe technology enabled us to create the collision avoidance system which is our flagship offering. TowerJazz's advanced process enabled the engineers to fully achieve the challenging specs required for next generation short range radar (SRR) for automotive applications. This solution allows DENSO to be a world leader in supplying collision avoidance systems for automotive safety." (Denso, Director, Advanced Safety Engineering)



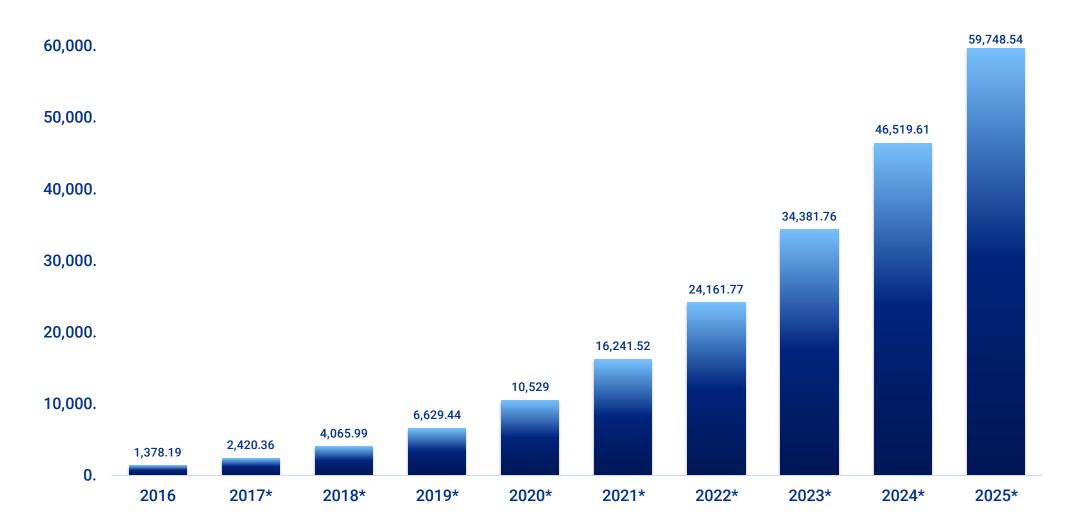


"We chose TowerJazz for its advanced pixel technology, specially customized for our CMOS image sensor chips addressing very high volume markets. Together with our technology, we were able to demonstrate a 4X better sensitivity to our customers. TowerJazz's CIS offering is proven in the industry and we are pleased to manufacture locally in Israel with a leader in the global analog foundry space." (Newsight Imaging, CEO).





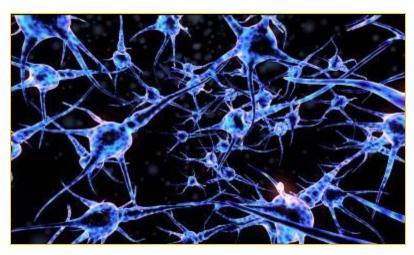
#### Artificial intelligence market revenue worldwide 2016-2025 \$M



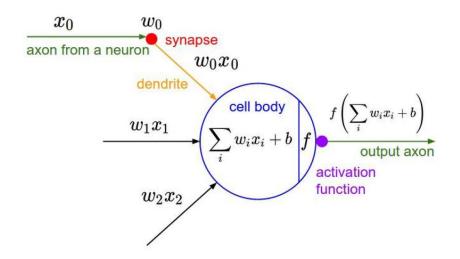
Source: Artificial Intelligence Market Forecasts, Tractica, September 2017

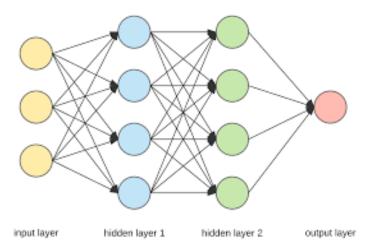


#### Analog Neural Network AI processor based on CIS pixels as Neurons



Neuron is a mixed-signal device! Axon is an analog device!







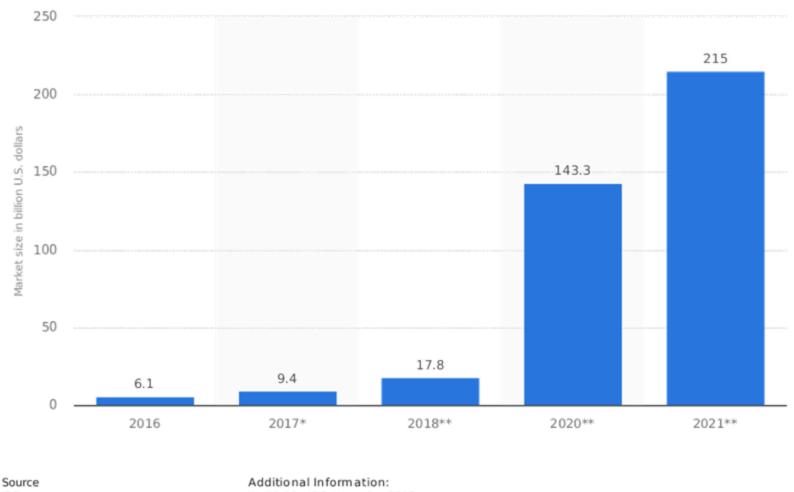




#### AR and VR Worldwide Market Size 2016-2021 (\$B)

### 8X growth in the next 2 years





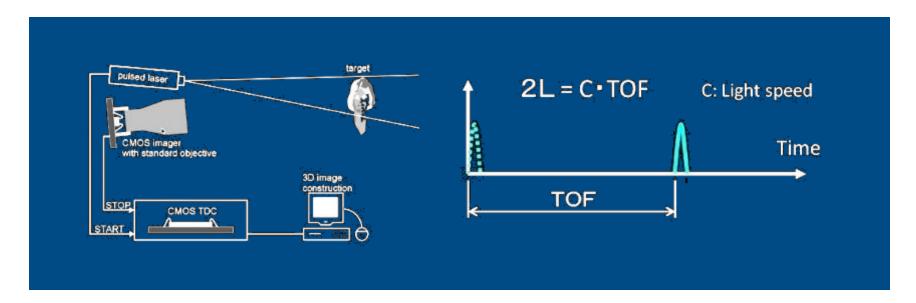
Worldwide; IDC; November 2017



#### AR/VR - 3D ToF sensors and OLED on Silicon displays

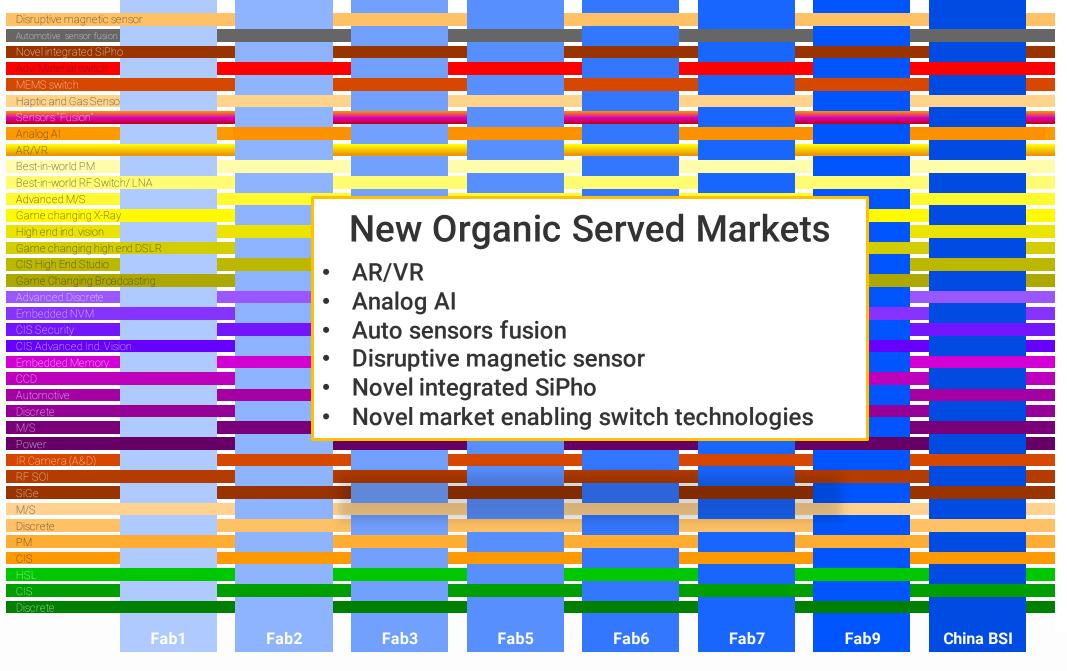
#### **Time of Flight Sensing**

- Simple idea: measure the time it takes for light to return from the object
- Two detection mechanisms that trade off between speed and SNR
  - Active Gating: Ultrafast Global shutter technology for real-time imaging, but lower SNR
  - Single photon Avalanche diode (SPAD): Highest SNR but relatively slower due to "quenching" required



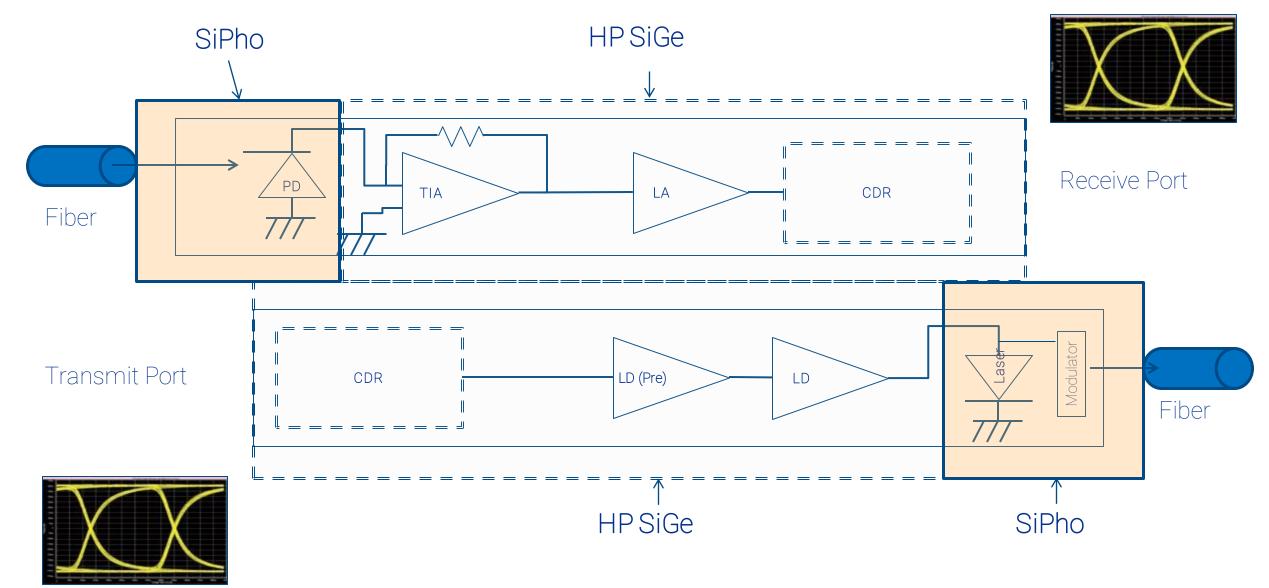








#### **Optical Fiber Components Enabled by TowerJazz HP SiGe and Si Photonics**



Disruptive magnetic se	ensor								
Automotive sensor fusion									
Novel integrated SiPho	)								
Adv. Material switch									
MEMS switch									
Haptic and Gas Senso									
Sensors "Fusion"									
Analog Al									
AR/VR		_		<u> </u>				_	
Best-in-world PM									
Best-in-world RF Switch	h/LNA								
Advanced M/S									
Game changing X-Ray	′								
High end ind. vision									
Game changing high e	end DSLR								
CIS High End Studio									
Game Changing Broad	dcasting								
Advanced Discrete									
Embedded NVM									
CIS Security									
CIS Advanced Ind. Visio	on								
Embedded Memory									
CCD									
Automotive									
Discrete									
M/S									
Power									
IR Camera (A&D)									
RF SOI									
SiGe									
M/S									
Discrete									
PM									
CIS									
HSL									
CIS									
Discrete									
	Fab1	Fab2	Fab3	Fab5	Fab6	Fab7	Fab9	China BSI	M&A



#### Partnerships and M&A Strategy

#### Increase Served Market and Technology Offering

- Acquire new technologies w/ established customer base
- Acquire new technologies which serves existing base
- Acquire existing foundry (manufacturing and business)
- Green field predominantly funded by partners

#### Increase Operational Capacity and Flexibility

- Acquiring capacity at substantial lower cost than organic growth, coupled with long-term supply agreement
- Green field, predominantly funded by partners

#### Target Acquisitions

High-end technology outside of present portfolio

Low cost, regional focused capacity expansion

Under-valued, high revenue asset acquisition



#### **Our Vision, Mission & Values**



#### **VISION**

To be the world leader in specialty foundry solutions as measured by our customers, employees and investors.

#### **MISSION**

To bring to market specialty foundry solutions that provide unique value to our customers by attentively listening to and proactively providing for their needs, through attracting and retaining the best global talent to serve them.

#### **VALUES**

- Embrace a Customer Centric Mentality
- Foster a Culture Built on Mutual Trust and Respect
- Demand Quality and Excellence in Everything We Do
- Data Driven and Results Oriented
- Knowledge, Skills and Attitude, Focused on Collaboration and Innovation



#### **Foundry Landscape**

(\$M)	2005		2010		2015		2017		2017/16 Change	Accumulated Change
1	TSMC	8,217	TSMC	13,307	TSMC	26,439	TSMC	32,163	9%	290%
2	UMC	3,259	UMC	3,965	GF	4,990	GF	6,060	10%	378%*
3	SMIC	1,171	GF	3,510	UMC	4,464	UMC	4,898	7%	50%
4	PowerChip	1,587	PowerChip	2,424	SMIC	2,222	SMIC	3,101	6%	165%
5	Chartered	1,132	SMIC	1,555	PowerChip	1,268	TowerJazz	1,387	11%	1258%
6	Vanguard	353	TowerJazz	509	TowerJazz	961	Powerchip	1,035**	19%	(35%)**
7	Dongbu	347	Vanguard	505	Vanguard	736	Vanguard	817	2%	131%
8	HHNEC	313	Dongbu	495	Hua Hong	650	Hua Hong	808	12%	158%
9	SSMC	280	SSMC	330	Dongbu	585	Dongbu	676	1.5%	95%
10	He Jian	250	X-Fab	320	SSMC	460	X-Fab	578	13%	179%
++	Tower	102								

Digital Deep Sub Micron

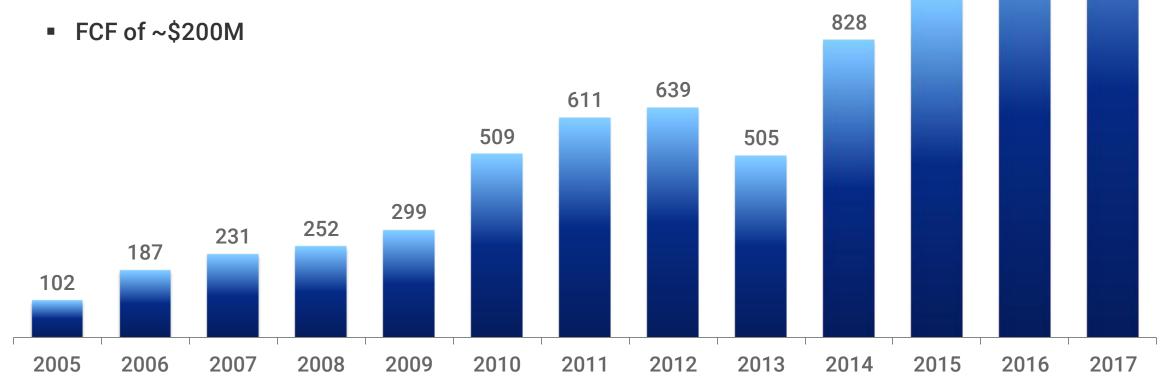
**Specialty Analog** 

#### **Highest Growth Foundry**



#### **Annual Revenues \$M**

- Total revenue growth of 13.6X over 12 years
- Focus on quality growth, resulting in 2017:
  - Net profit of over \$200M
  - EBITDA of over \$400M



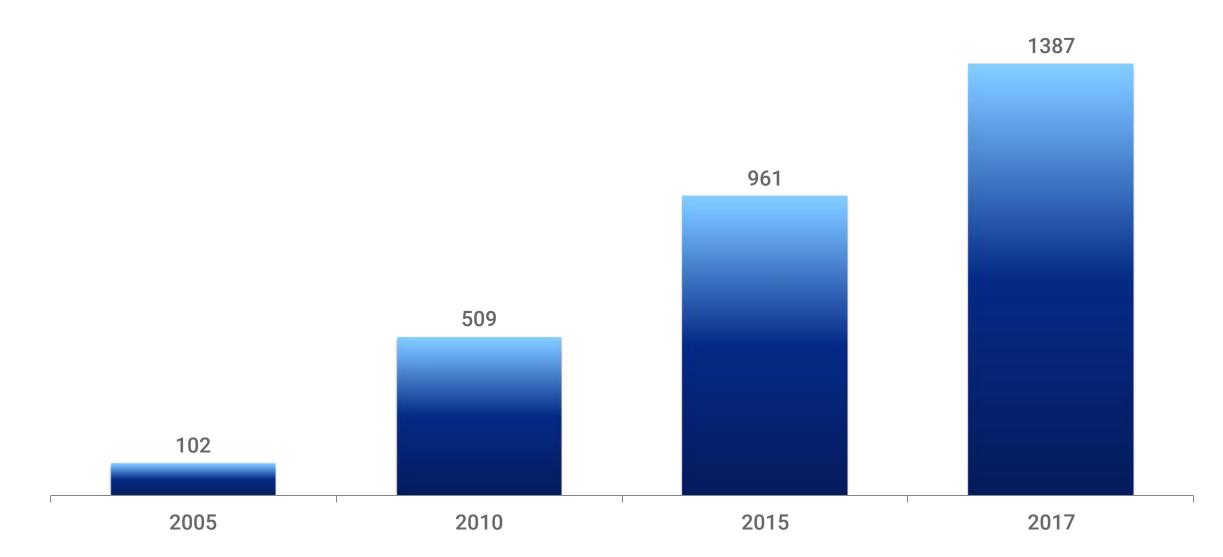


1,387

1,250

961

#### **Annual Revenues \$M - 5-year tracking till today**





#### **Our focus**

#### • Create value through customer partnership:

- Protecting and growing high-end share of presently served markets
  - Cost effective model for capacity acquisition
- Organically increase into growing new served markets
- Acquire technologies with capacity, to enter new served markets where organic development would not create ROI

#### Thank You



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